



CITY OF GREENSBORO

ENVIRONMENTAL SERVICES DEPARTMENT

PROPOSAL RESPONSE TO DESIGN, FINANCE, AND PERMIT
THE DEVELOPMENT AND OPERATION
OF A LONG-TERM SOLID WASTE MANAGEMENT
INFRASTRUCTURE SYSTEM



WASTE INDUSTRIES
25
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City of Greensboro

1985-2010

March 1, 2010

WASTE INDUSTRIES

"Keeping Greensboro Green for 25 Years"





WASTE INDUSTRIES

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March 1, 2010

Mrs. Jeryl W. Covington, P.E.
Environmental Services Director
City of Greensboro
P. O. Box 3136
Greensboro, N. C. 27402-3136

Re: **Request for Proposals to Design, Finance, and Permit the Development and Operation of a Long-Term Solid Waste Management Infrastructure System**

Dear Mrs. Covington:

Waste Industries is pleased to submit our proposal which will provide for the safe, cost effective and environmentally sound management of solid waste generated in the City of Greensboro and Guilford County for many years to come. Waste Industries has been fortunate to be a vital part of waste solutions for your community for the past 25 years. Waste Industries currently services over 4000 residential, commercial and industrial customers in Guilford County. We are proud of the important role we play in the community and, to this end, our Team has worked diligently to prepare a quality submittal to meet all of the City's solid waste disposal requirements and its long-term objective of providing a safe and economically viable waste management system.

Waste Industries, a true North Carolina company, is a recognized leader in the industry and continues to be one of the fastest growing waste management and recycling companies in the Southeast. Our strength and stability is reflected in our 40 years of experience demonstrating innovation in the collection, transportation, recycling and disposal of solid waste. Waste Industries currently operates 36 collection companies, 23 transfer stations, 72 county solid waste and recycling drop off sites, 12 recycling facilities and 8 landfills serving 950,000 municipal, residential, commercial, industrial and institutional customers.

Waste Industries owns and operates the largest municipal solid waste (MSW) landfill in eastern North Carolina through its wholly-owned subsidiary, Sampson County Disposal LLC (SCD). SCD is conveniently located in southeastern North Carolina and is well-suited to provide disposal services in the region for the next 50 years. Waste Industries' innovative approach is apparent at SCD through its involvement in numerous state pilot projects, demonstrations and landfill gas-to-energy development projects.

In 2007 Waste Industries entered into a 25 year public/private partnership with Wake County, NC to build and operate the County's South Wake MSW Landfill. Accepting 1,600 tons per day, South Wake Landfill is the largest publicly-owned landfill in North Carolina and is the model for 21st century landfill design, construction and operation. Both SCD and South Wake enjoy exceptional records of environmental compliance with state and federal regulations.

[Signature]
Executive Officer
Waste Industries LLC



Mrs. Jeryl W. Covington, P.E.
March 1, 2010

In addition to the experience Waste Industries brings to the table, we have chosen the solid waste engineering firm of Richardson, Smith, Gardner and Associates (RSG). RSG specializes in innovative and cost-effective landfill design, landfill gas management and carbon credit services. Through our combined efforts, the Waste Industries proposal offers:

- A 20 year service contract with the City to provide the redesign and maximization of the White Street Landfill, additional permitting, cell construction, daily operations, environmental monitoring and required closures.
- Up to 30% reduction in solid waste disposal cost amounting to a \$3 million savings in the First Year!
- Construction and operation of a Construction and Demolition Waste sorting and recycling facility designed to reduce landfilled waste by 3 to 5%.
- Continued and improved landfill gas production and quality that will sustain the current energy customer or provide for future customers for many years to come.
- Restoration of the \$8 million landfill closure fund.
- Utilization of the future I-840 Loop eliminating all landfill truck traffic from White Street and surrounding residential areas.
- Upfront cash payments and generous royalties over the life of the contract to be used for City programs, public safety, education and a Northeast Community Chest for local economic development.
- The funding and creation of a natural wildlife preserve, 4 miles of nature trails and an Environmental Education Center at the White Street Landfill in conjunction with North Carolina A&T University and UNC-Greensboro Environmental Study Programs.
- A local investment of \$51 Million in construction and equipment; and a \$15 million investment in employment opportunities of the life of the contract.

The Waste Industries proposal will remain valid for acceptance for a period of 120 days from the date of submission.

Waste Industries has the financial strength, qualified personnel, proven track record and the best Project Team the industry has to offer. We appreciate this opportunity to showcase our abilities and look forward to delivering the best solid waste management and renewable energy services available. We stand at the ready to provide any additional information as may be required during the evaluation period. Waste Industries' contact person for the purposes of the proposal evaluation will be:

Mr. Jerry Johnson
Vice President, Project Development
3301 Benson Drive
Suite 601
Raleigh, NC 27603
Office Phone: (919)325-4000
Cell Phone: (919)632-6618
Fax: (919)872-7693
jerry.johnson@wasteindustries.com

Respectfully submitted,

Ven Poole
Chief Executive Officer
Waste Industries LLC



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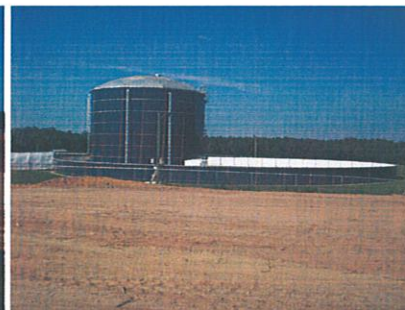
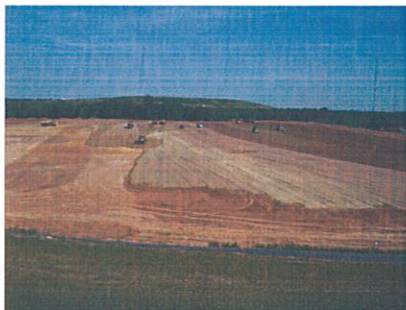
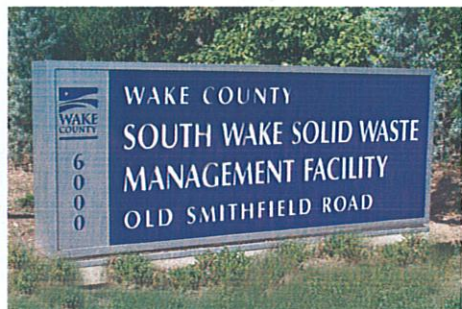
Introduction

For forty years, Waste Industries has provided a full range of solid waste collection, recycling and disposal services to customers throughout North Carolina and the Southeast. We currently maintain over 281 municipal, county, state and federal governmental contracts. The aforementioned services include curbside solid waste and recycling collection, transfer station operations, county convenience site operations, recyclable material recovery and MSW landfill design, construction and management.

Headquartered in Raleigh, North Carolina, Waste Industries is an authentic North Carolina company. Additionally, Waste Industries maintains a local branch in Greensboro which has been servicing the Triad area for twenty five years. We have extensive experience in providing turnkey MSW disposal services and solutions which include designs for maximum capacity, construction, daily operations and maintenance, the full range of groundwater, surface water, and air quality environmental monitoring, landfill gas management and renewable energy, closure and post-closure care.

Headquartered in Raleigh, North Carolina, Waste Industries is an authentic North Carolina

Waste Industries currently owns and/or operates eight MSW and Construction and Demolition Landfills. Three excellent examples very similar to what we propose for the City of Greensboro are:



South Wake Landfill - Located outside of Holly Springs, NC in Wake County

The South Wake Landfill is owned by Wake County and is the largest publicly-owned landfill in North Carolina. Waste Industries is contracted with the county for 25 years to design, build, operate and monitor this facility. The landfill currently accepts 1600 tons per day of MSW. A feasibility study is underway for the capture of the landfill gas to provide renewable energy to Novartis Pharmaceuticals which will be locating in Holly Springs in the near future.



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Sampson County Disposal LLC – near Clinton, NC in Sampson County

Sampson Disposal is a Waste Industries-owned and operated regional MSW landfill. It currently accepts 3500 tons per day from counties throughout Eastern and Piedmont North Carolina and is the second largest landfill in North Carolina. Waste Industries is currently installing a landfill gas recovery system that will generate 6.4 megawatts producing enough electricity for towns the size of Oakridge and Summerfield North Carolina combined.

Grady Road Landfill – Polk County, GA

Grady Road Landfill is owned by Polk County, GA and contracts with Waste Industries to provide "life-of-site" design, construction and management services. It currently accepts 1600 tons per day from Atlanta and the surrounding areas.



Waste Industries extends an invitation to City of Greensboro elected officials, staff and interested citizens to come and tour these state-of-the art facilities and witness the positive impact we make in the communities we serve.



General Company Information

Business Structure

Parent Company

Waste Industries USA, Inc., was formed in 1970 and is a privately-held North Carolina corporation. Our headquarters are located at 3001 Benson Drive, Raleigh, NC 27609. Services for this project will be performed by the local Waste Industries Greensboro branch, which is located at 302 Grumman Road, Greensboro, NC 27409.

Waste Industries has served Greensboro and the Triad Region for 25 years. Waste Industries LLC was formed in 2000 and is the subsidiary that serves as the responder to the City of Greensboro RFP.

Contact: Jerry Johnson will provide management and oversight for the solid waste management infrastructure system project for the City of Greensboro Environmental Services Department.

Mr. Jerry Johnson
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jerry.johnson@wasteindustries.com

Financial Resources

In 2010, Waste Industries will exceed \$400 million dollars in gross revenue and enjoy 35 consecutive years of profitability. Because North Carolina is the home and central hub of the company, Waste Industries is uniquely positioned to focus its physical and financial resources on Greensboro and Guilford County. *(A copy of the 2007 10-K Report is included with this submittal.)*

Waste Industries is one of the fastest growing solid waste management companies in the Southeast and is currently ranked 16th in Waste Age Magazine's 100 largest firms. Large enough to bring years of experience and substantial financial resources, yet small enough to provide highly responsive and tailored services to a broad North Carolina customer base.

Waste Industries is well-versed in the financial requirements that exist to institute new programs and to continue to maintain those programs. In 2008 Waste Industries converted from a publicly-held to a privately-held company. This has allowed the Company to acquire even stronger financial backing while continuing to maintain a solid balance sheet. "Going private" has given Waste Industries greater flexibility in making strategic and timely decisions to grow the company. Wise financial planning and execution is the hallmark of our company. As evidenced by contracts with Wake County, Sampson County and Polk County amounting to over 90 years of commitments, Waste Industries aligns itself with strong and reputable providers of insurance coverage and maintains high ratings with 19 international lending institutions that specialize in the waste management sector. Lending institutions include Wachovia, Goldman Sachs, Macquarie Bank and BB&T to name a few.

Waste Industries is willing and able to comply with reasonable insurance and performance bond requirements that will ensure our proposal is financially secure during the term of a contract with the City of Greensboro *(See Attachment A)*.



Waste Industries is one of the fastest growing solid waste management companies in the Southeast and is currently ranked 16th in Waste Age Magazine's 100 largest firms.



Overall Solid Waste Management Approach

Detailed Description of the Option Operations

The Waste Industries proposal depends upon Subtitle D Landfill technology as the centerpiece of a long term solid waste management solution for the City of Greensboro and Guilford County. This approach is unique as it introduces value engineering in the redesign of the landfill footprint. Waste Industries proposes to perform a redesign that will maximize capacity, improve efficiency, provide for many years of revenue and financial benefits and improve, sustain and potentially increase landfill gas-to-energy for the current industrial customer while providing for additional energy generation for electrical sales and/or future industrial customers.

At the current volume, landfill life is estimated at 38 years if the Waste Industries value engineering redesign is implemented. Waste Industries will demonstrate the economies of scale beginning at the 238,000 Guilford County- only annual tonnages (which are currently being taken to the transfer station) and maximizing the economic benefits based upon regionalizing the facility and expanding the service area.

Waste Industries proposes to accept MSW, C&D, Special Wastes, Yard Waste and Sludges as permitted by the NC

Department of Environment and Natural Resources (NCDENR).

On the contrary, the Waste Industries plan will help in reducing existing liabilities to the City as follows:

1. Site design improvements to include a number of key components:
 - Reduced waste cell footprint(s) to reduce leachate generation, increase waste density, and improve overall operational efficiency;
 - Increased waste-over liner utilization to impact the waste volume/tonnage over each lined acre, (waste efficiency) to allow longer operations and delay cell construction;
 - Incorporation of redundant design/operational features to provide increased environmental protection, operational flexibility, and reduced operational costs;
 - Increased use of innovative alternative daily cover materials to assist in preserving natural, nonrenewable resources;
 - Increased surfacewater controls to reduce the potential for accelerated soil erosion and resultant runoff impacts;
 - Upgraded road surfaces to improve ingress/egress and encourage safe trafficability and site usage;



- "Cap-as-you-go" final cover placement to enhance odor/vector control, reduce leachate generation, increase stabilized slope areas, and improve overall site aesthetics.

2. Relocating the Landfill entrance closer to the new I-840 loop thus significantly reducing truck traffic from the Northeast neighborhoods and redirecting it to I-840 and directly into the landfill.

3. Increasing economic opportunities by decreasing the cost of disposal to the City by as much as 30%. It is estimated the annual savings will be as much as \$3,000,000 per year.

4. Including an upfront cash payment of as much as \$25,000,000, royalties amounting to \$20,000,000 over the life of the contract that will provide for a replenishing of the closure cost fund amounting to \$8 million, the establishment of an annual Northeast Community Contribution and funds to support City programs and departments.

The Waste Industries proposal will not impose any obstacles or operational changes to the City solid waste and recycling collection services.

Waste Industries will actually assist the City collection operations by improving daily landfill operations resulting in a much more "user friendly" environment for City and private trucks.

Relocation of the landfill entrance to take advantage of the future I-840 Loop will ensure quicker and easier access and

departures without having to maneuver through congested neighborhoods and traffic.

Landfills and Alternative Technologies

Based on managing 238,000 tons/year or 831 tons/day and up to 1500 tons per day, Waste Industries' decision to utilize state-of-the-art landfill design and operational techniques is the only technology that currently exists and will exist for the foreseeable future that is tested and proven. Waste incineration is the only other technology designed to effectively manage the amount of waste generated by Greensboro. However, incineration technology is extremely cost prohibitive and under normal circumstances can cost \$100 or more per ton to process.

In regard to the countless "alternative" technologies that exist, none have proven to be capable of effectively managing (at an affordable rate) the amount of waste generated by the City of Greensboro. There are a host of so-called alternative technologies, everything from in-vessel digestors to the plasma arc, which may work in theory but, when applied to hundreds of tons per day, cannot meet the demand and are completely cost prohibitive. The lined Subtitle D landfill is the only proven technology that will work for the City of Greensboro and, to date according to NCDENR, is protecting the groundwater in all North Carolina landfills just as it was designed to do.

Waste Reduction and Recycling

There are programs and procedures that can be put into place which significantly reduce the amount of waste going into the landfill. In

The Waste Industries proposal will not increase or impose any additional economic or environmental liabilities on the City of Greensboro due to its operations or contractual arrangement.



addition to the effective recycling programs managed by the City of Greensboro, Waste Industries proposes to implement a Construction and Demolition (C&D) Waste sorting program at the landfill that will remove recyclable construction waste from loads prior to landfilling.

Adding the C&D Waste recycling program at the White Street Landfill will assist Guilford County in meeting North Carolina's and Guilford County's waste reduction goals in accordance with the June 2009 Guilford County Updated Solid Waste Management Plan. If the City enters into a public/private partnership with Waste Industries, the Company will work with the City to update and modify the Guilford County Long Term Solid Waste Management Plan required by the State of North Carolina. Modifications to the plan would include reopening and regionalizing the White Street Landfill for MSW disposal, improving landfill gas output for renewable energy and inclusion of recycling programs at the landfill.

Waste Industries' Open Invitation

As mentioned earlier, Waste Industries is prepared to provide free tours of our state-of-the-art NC landfills which are conveniently located throughout the state. We are very proud of the turnkey disposal services we provide to Wake County and our Waste Industries-owned regional landfill in Sampson County.

Waste Industries Preparedness and Emergency Response

Waste Industries guarantees it will manage up to 1500 tons per day of solid waste based on a normal six days per week schedule. As is the case at all of

our landfills, Waste Industries is very familiar with fluctuating volumes due to holidays, storm events, etc. and is prepared to provide whatever resources are necessary to deal with significant increases in the wastestream. Whether it is 1500 tons per day or more, Waste Industries is strategically positioned in North Carolina to provide whatever additional resources are necessary at a moment's notice. No other solid waste company operating in North Carolina can claim this degree of contingency.

Equipment and personnel requirements from 800 tons per day up to 1500+ tons per day are as follows:

	800 tpd	1500 tpd
Trash		
Compactor	1	2
Bulldozers	2	2
End Dumps	1	1
Excavators	1	1
Water Trucks	1	1
Landfill Personnel	12	15

In response to natural and man-made disasters, major storm events or any other occurrence that could disrupt solid waste disposal service in Guilford County, Waste Industries is capable of providing a comprehensive plan for uninterrupted MSW disposal.

Numerous Waste Industries branches are located throughout central and eastern North Carolina as well as Virginia and South Carolina that have the resources, equipment, personnel and a Waste Industries-owned disposal facility



that can accommodate Greensboro and Guilford County in a time of emergency.

RRED ONE is an acronym for Rapid Response and Emergency Deployment for Operational Needs and Expertise.

RRED ONE is centered on two primary functions:

A Code Red philosophy designating "high alert," immediate response and/or emergency deployment of key individuals, to lessen the affects of unexpected and potentially risky events.

The pro-active identification and additional development (training) of key personnel within each division of the company. The top performers who exemplify high company standards in safety, teamwork and productivity and who can be drawn upon in the event of personnel vacancies.

Objective

The objective of **RRED ONE** is the establishment of a primary pool of managers, supervisors and operational personnel, who are trained and can be quickly mobilized to respond in unexpected emergencies or changes in business.

Primary team responsibilities include:

Positive response to local and divisional emergency situations requiring additional manpower, equipment and/or expertise, i.e., natural disasters, severe weather, accidents or sabotage;

The rapid deployment of additional operational personnel during labor anomalies.

Landfill Gas, Renewable Energy and Economic Development

In regard to landfill gas and energy generation, Waste Industries can guarantee it will continue to provide the

2400 cfm the current industrial customer requires and, through modernization of the gas recovery system and an increase in MSW volume, will also be able to sustain and improve the quality of landfill gas recovery for many years to come.

Upgrading and maximizing the landfill gas recovery system can help to sustain the existing industrial customer and promote further economic development attracting future business and industry to the Northeast area. (see Appendix for Letter of Acknowledgment from Cone Mills).

Waste Industries will be an active partner in marketing any additional energy that may be produced working in conjunction with Greensboro economic development organizations and the local power company.

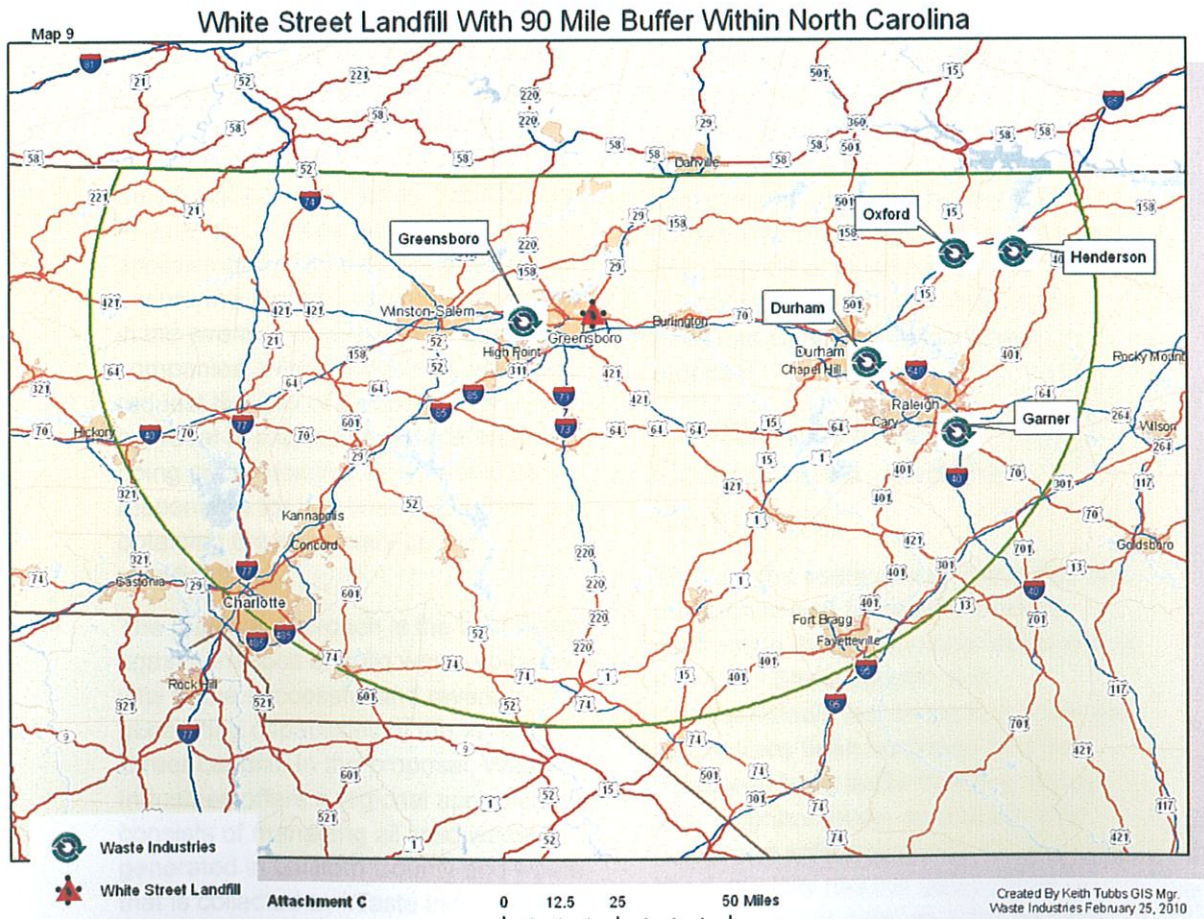




The Regional Advantage

Although the City of Greensboro managed 238,000 tons of solid waste last year, it is understood that only 194,000 tons per year are actually controlled by the City of Greensboro and Waste Industries. To ensure that the 238,000 tons per year and more are achieved, Waste Industries is able to transport in its own trucks solid waste from the surrounding areas in adjoining counties to offset any shortfall as a result of waste being exported by other companies with transfer station capabilities. Maintaining the current level of solid waste disposal in Greensboro is very important in

keeping disposal cost down. Waste Industries has become significantly established in the Triad Region over the past 25 years and also owns and operates a 600 tons per day transfer station in nearby Durham, NC that could cost-effectively and conveniently shift whatever tons were necessary to offset any exportation by our competitors. This fact is a key advantage to entering into a partnership with Waste Industries. A contract with Waste Industries can provide the security and guarantees the City needs to ensure the consistent and long-term cost-effective and efficient operation of the City landfill. A contract





with Waste Industries also guarantees the volume of waste necessary to deliver and sustain the significant financial benefits at the core of our proposal.

Example of a Sample Material Balance

Currently the City of Greensboro is receiving approximately 832/tons per day based on a 5.5 day work week. Waste Industries proposes to accept 1500 tons per day. To offset waste being exported from Guilford County and to ensure that waste can be delivered to meet the proposed 1500 tons per day, Waste Industries can divert some or all of its waste from the Durham Transfer Station 600 to 800 tons per day, and direct haul solid waste it collects from others service locations in the Triad which amounts to approximately 500 tons per day. Not to mention future disposal contracts that can be secured for County-owned transfer stations in Stokes, Yadkin, and Alleghany Counties that total approximately 155 tons per day. To ensure the required volume is available, in the event of exportation by other companies, Waste Industries would request the City of Greensboro's approval to expand its service area. In doing so, Waste Industries would be responsible for any financial burden obtaining the necessary permit modifications.

The regional approach is the best hedge against the loss of solid waste volumes vital to the successful and revenue-generating capabilities of the White Street Landfill. In the proposal, Waste Industries offers a regional approach that consists of managing all solid waste generated in Guilford County and waste that is collected by Waste Industries within a 90 mile service radius of the

White Street Landfill limited to North Carolina (See Figure on previous page). It's important to note that with our redesign of the White Street Landfill servicing a 90 mile radius and delivering a total of 430,000 tons per year, the landfill life is estimated at 22 years just for the south side of the landfill property. Much more capacity remains in the future northern expansion area. The 90 mile service radius will dramatically increase operational efficiency, cost-effectiveness and the financial and economic development benefits to the community and the City as a whole. In addition to internalizing its own waste to ensure the success of the White Street landfill, Waste Industries will actively and aggressively market the White Street Landfill to out-of-county private collection companies and local governments that control their collection programs and may own transfer stations. The key is staying competitive in the region to attract waste from outside of Guilford County. This will be more closely examined in the Fees and Benefits Section of our proposal.

Process, System Components, and the Community

Through the years, Waste Industries has researched and followed the issues confronting the surrounding community of the White Street Landfill. It is understandable that those living near the landfill have been burdened for many years with truck traffic traveling through their neighborhoods, as well as, other health and safety concerns. On the other hand, the City has not taken lightly its responsibility to manage solid waste for



all of its citizens and has performed in an exemplary manner in a very difficult situation.

The Waste Industries Proposal is designed to mitigate many of these concerns and issues. One major issue, the effect of unlined landfills on the surrounding community, has now been very effectively dealt with by the implementation of the Federal Subtitle D Landfill requirements to include landfill liners, capture of leachate, capping requirements and additional groundwater, surface water and air monitoring requirements.

Immediately upon entering into negotiations with the City of Greensboro, Waste Industries will meet with neighborhood representatives to discuss our proposal and how we plan to alleviate their concerns. We will also promote the benefits package we have customized for the local residents. Waste Industries is prepared to canvas the neighborhoods meeting one-on-one with residents to listen to their concerns. We will educate them on how we plan to make the positive changes including the relocation of the main entrance, redesign of the landfill, institution of stricter environmental controls, more efficient and disciplined daily operations designed to eliminate odor and litter and an economic benefits package designed to improve their quality of life and breathe fresh economic development into Northeast Greensboro. Waste Industries will regularly schedule tours of the facilities we operate in Wake and Sampson Counties. These tours will be provided for free and will be exclusively for all interested residents that live and work near the facility. We strongly

encourage residents to participate in these tours and to speak with the local officials and residents in these counties regarding the type of corporate citizen Waste Industries is in their communities.

Waste Industries' purpose is not to produce additional negative impacts in the community, but to reduce or eliminate the existing negative impacts while becoming an agent of change on behalf of the community – environmentally, socially and economically. Community economic benefits are covered in detail in the Fees and Benefits Section.

If the City of Greensboro chooses to partner with Waste Industries, a permanent mechanism will be immediately implemented to provide all interested citizens the opportunity to offer ongoing input and monitoring of the Waste Industries White Street Landfill operations. Waste Industries envisions the establishment of a permanent Community Advisory Group to monitor our efforts and to meet on a regular basis with City and Company representatives. The purpose of these meetings would be to discuss the Company's progress in addressing its commitments, daily operational issues, health and safety concerns and any other topics needing to be discussed. This will be an actual working group to develop action items to be addressed and resolved. It will be the front line tool to hold Company and City representatives accountable.

In addition to education of the residents living near the White Street Landfill, Waste Industries will be available at any time during contract negotiations or following contract implementation to make presentations to elected and non-elected City officials, County officials, the





state and local regulatory community, public and private educational institutes, trade associations, civic groups, non-profit organizations and any additional neighborhood and community groups that require information. We would also extend an invitation to any interested individuals or groups to tour Waste Industries-owned and/or operated solid waste management facilities such as our Sampson and Wake County facilities.

Transition

Transition from a City-operated to Waste Industries-operated facility is not expected to present any insurmountable problems. On the contrary, Waste Industries expects a relatively smooth transition due to the fact that the White Street Landfill is currently accepting minimal amounts of MSW and very little

C&D waste. The City would continue to operate its yard waste management and composting program while Waste Industries would move into operation of the MSW and C&D disposal site. Waste Industries would immediately commence the permitting process for the future MSW cells and expanding the service area if the City chooses the regional option. Acquiring the new permit to expand the landfill is a priority since the current cell will be at capacity in less than two years.

A key part of transition deals with the current City employees. It is important to note that as many as 15 equipment operators, mechanics, supervisors and laborers will be employed at the White Street Landfill based on the number of tons that are accepted. It is Waste Industries's policy to offer City of Greensboro employees the first opportunity to fill these positions based on their qualifications and meeting the Waste Industries employment guidelines.



*Waste Industries' Natural Wildlife Preserve
at Sampson County Landfill*

Waste Industries is actively involved in environmental education. Our purpose is not to produce additional negative impacts in the community, but to reduce or eliminate the existing negative impacts while becoming an agent of change on behalf of the community – environmentally, socially and economically.

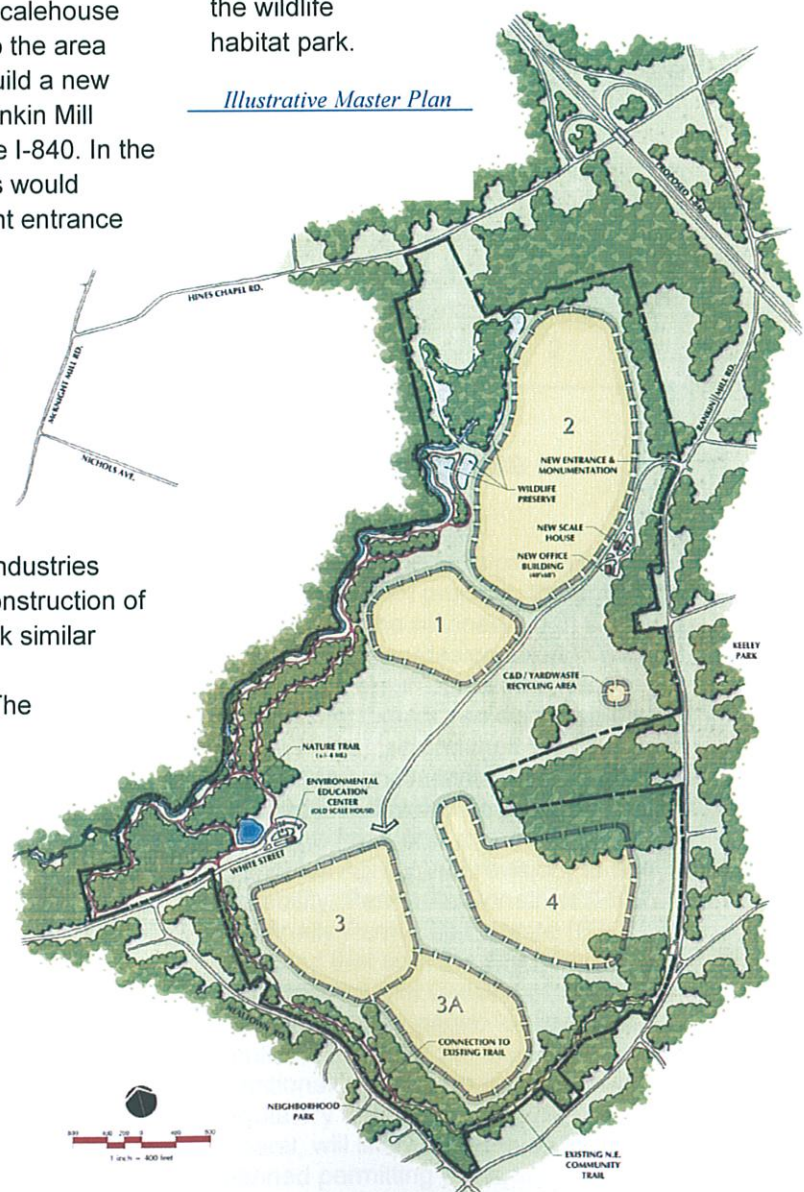


Proposed Location and Space Requirements

Waste Industries proposes to redesign the Phase III and IV areas of the White Street Landfill to manage MSW and C&D waste. Contingent upon the I-840 Loop being constructed, Waste Industries would relocate the scales, scalehouse and administrative offices to the area north of White Street and build a new main entrance to tie into Rankin Mill Road exiting off of the future I-840. In the meantime, Waste Industries would continue to utilize the current entrance and scalehouse on White Street. City forces would continue to manage the yard waste and composting operations in the current areas. Waste Industries would also design over 4 miles of nature trails to tie into the current City Greenway system. Waste Industries proposes the design and construction of a natural wildlife habitat park similar to the park created at our Sampson County Landfill. The former scalehouse and administrative offices on White Street would be redesigned and transformed into an Environmental Education Center to compliment the proposed nature trails and wildlife habitat park. The Center would be

utilized by school groups, local universities and the community college, civic and environmental groups and other interested parties. The Education Center would include classrooms, educational displays and information concerning solid waste management, recycling and waste reduction, the nature trails and the wildlife habitat park.

Illustrative Master Plan





Staff Requirements and Operations Schedule

Staffing requirements will be determined by volume of waste. Below are staffing requirements based on current and proposed volumes.

Operational days and hours will be Monday through Friday 7 AM to 5 PM.
Saturday 7 AM to 1 PM

Positions	800 tpd	1500 tpd
Equipment Operators	5	6
Scale House Operators	2	2
Mechanics	1	2
Laborers	1	2
Administrative	1	1
Supervisors	2	2

Equipment Needs, Maintenance Requirements, Shutdown Requirements

For the Landfill Operations Waste Industries will maintain sufficient primary equipment to maximize compaction for the site and maintain the site to meet DENR Regulations. Waste Industries will acquire new CAT equipment to initiate the contract including two CAT Compactors, one CAT D8 Dozer, one CAT D6 Dozer, one CAT 330 Excavator, one CAT 730 End Dump and one Cat Water Tank.

Permitting Process and Timeline

With regard to the anticipated solid waste site development process, the envisioned timetable for the planned North Carolina DENR permitting/design effort is well known as a result of the integrated engineering experience delivered by Waste Industries and their landfill engineering consultants. Based on the planned site developments, the process will range from local approvals and Franchise Agreement revision, to Site Suitability, Permit To Construct (PTC), and finally Permit To Operate (PTO). It is expected that both the Division of Waste Management and Division of Water Quality will be engaged for review of applications under the expected process. Additionally, it is expected that other regulatory agencies, both state and federal, will likely be involved for the planned permitting effort.



Fees and Benefits

Fees and benefits are dependent on volume. Implementation of a regional approach will provide for lower fees and greater benefits. The Waste Industries proposal is a service contract with the City of Greensboro and requires that Waste Industries control the gate and disposal rates. Disposal rates are market driven and must be competitive to maintain the volumes required to efficiently and cost-effectively operate the landfill. The following are three options offered to the City of Greensboro in the Waste Industries Proposal based on a 90 mile service radius or 1500 tons per day.

Option #1 First Year Annual Benefits

Up-front Cash Payment	\$15,000,000
\$30 tip fee/disposal savings.....	\$ 3,109,860
City Royalty @ \$2/ton	\$ 858,000
Annual Northeast Community Contribution	\$ 100,000
First Year Total.....	\$19,067,860
Ongoing Annual Benefits.....	\$4,067,860

Option #2 First Year Annual Benefits

Up-front Cash Payment	\$20,000,000
\$35 tip fee/disposal savings.....	\$ 1,939,860
City Royalty @ \$1.50/ton	\$ 643,500
Annual Northeast Community Contribution	\$ 100,000
First Year Total.....	\$22,683,360
Ongoing Annual Benefits.....	\$2,683,360

Option #3 First Year Annual Benefits

Up-front Cash Payment	\$25,000,000
\$37 tip fee/disposal savings.....	\$ 1,471,860
City Royalty @ \$1.50/ton	\$ 643,500
Annual Northeast Community Contribution	\$ 100,000
First Year Total.....	\$27,215,360
Ongoing Annual Benefits.....	\$2,215,360

Total Financial Benefits over 20 Years

(Today's dollars with no population growth)

Option #1.....	\$96,357,200
Option #2.....	\$73,667,200
Option #3.....	\$69,307,200



Statement of Qualifications

From Senior Executives to Operations Management, the Waste Industries Management Team represents 218 years of combined experience in the solid waste industry and the related state and federal regulatory requirements that pertain to all aspects of the services Waste Industries provides.

In addition to the Waste Industries vast experience, we have teamed with the solid waste engineering firm of Richardson, Smith, Gardner and Associates (RSG). RSG specializes in innovative and cost-effective landfill design, landfill gas management and carbon credit services. Waste Industries and RSG have had a professional relationship for over 10 years. John Gardner, PE and RSG have worked on numerous solid waste and landfill projects with Waste Industries and will provide engineering services for the proposed site.

Similar experience is included on the following pages for both Waste Industries and RSG. Resumes for key operational personnel are included in the Appendix section of this submittal.

Senior Management

Ven Poole, Chief Executive Officer

Ven joined the Company in 1990 and currently serves as the Chief Executive Officer. From 2002 through 2008, Ven served as Vice President, Corporate Development. From 1995 through 2002, Ven served as Director of Support Services and from 1990 through 1995, he served as the Company's Risk Management Director. He holds a B.S. in Aerospace Engineering from North Carolina State University. Ven has more than 20 years experience in the solid waste industry.

Harry Habets, President Chief Operating Officer

Harry joined the Company in 2002 as Vice President of Operations and took over as President and Chief Operating Officer on January 1, 2009. Harry brings with him over 14 years of experience from Waste Management in which he held various management

positions, including VP of International Operations and Regional VP/Manager for collection, recycling and landfill disposal services in the Southeast. Harry holds a B.S. in Business Administration from Rochester Institute of Technology and has over 22 years of experience in the solid waste industry.

Steve Grissom, Vice President Chief Financial Officer

Steve joined the Company in 2001 as Chief Financial Officer. Steve has 32 years of controllership and CFO experience including 16 years of Chief Financial Officer for Austin Quality Foods which was acquired by Keebler Foods. He holds a B.A. in accounting from North Carolina State University. Steve is a Certified Public Accountant and is a member of the American Institute of CPA's and the North Carolina Association of CPA's.



**Jim Auten, Vice President
Sales and Marketing**

Jim has served as a Vice President of the Company since 1998. From 1993 until March 1998, he served as the Company's South Regional Manager. From 1991 to 1993, he owned and operated his own company, Lodal-South, Inc. Jim holds a B.S. in Business Administration from UNC-CH. Jim has more than 40 years experience in the solid waste industry.

**Michael Durham, Vice President
Administration and Support
Services**

Michael joined the Company in 2006 as Vice President of Administration and Support Services. Prior to joining the company Michael was CFO and Controller for an Engineering and Design firm for 7 years. He also has 17 years of solid waste experience with Waste Management where he held various management and financial positions throughout the Southeast United States. Michael has more than 22 years experience in the solid waste industry, holds a B.S. in Accounting from Florida State University, is a Certified Public Accountant and a member of the American Institute of CPA's and the North Carolina Association of CPA's.

Operations Management

**Jerry Johnson, Vice President
Capital Projects**

Jerry joined the Company in 1991 and has served in various capacities which included development of the Company's first Recycling Division and managing Field Support Services until

his departure in 1995. Jerry then joined Atlantic Waste Disposal and served in various roles from Director of Transportation to General Management of Atlantic Waste of Virginia and New York until 2000. He then rejoined Waste Industries and has served in various capacities including Landfill Division Management, Vice President of Company Landfill Operations and currently holds the position of Vice President of Capital Projects. Jerry attended Wake Community College and has over 34 years in the solid waste industry.

**Frank Lorick, Vice President
Mid South Area**

Frank joined the Company in 1989 and has held various management positions since joining the company. In his current position as Mid South Vice President, he is responsible for hauling, landfill, transfer stations, and recycling operations in Georgia, Tennessee and North Carolina west of I-95. He has over 22 years in the solid waste and recycling industry and attended Midlands Community College in Columbia, South Carolina.

**David Pepper, Landfill Manager
Mid South Area**

David Pepper joined the Company in 2006 and is currently the Mid South Area Landfill Manager for Waste Industries. Mr. Pepper has 23 years of experience in the solid waste industry, primarily focused on all aspects of landfill operations.



**John Gardner, Project Engineer
Richardson Smith Gardner and
Associates, Inc. Consulting
Engineers**

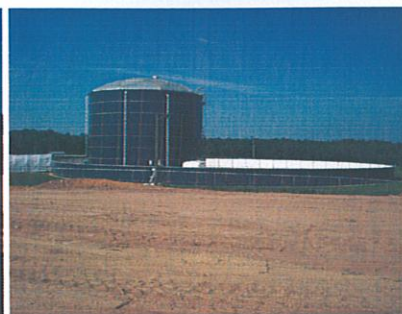
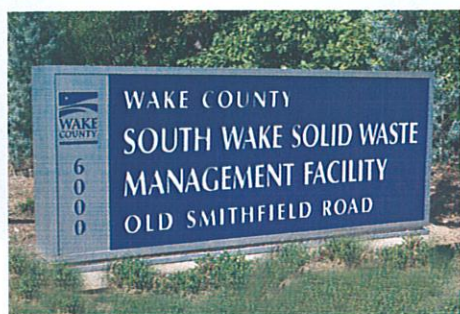
John Gardner's experience encompasses over 28 years of progressive experience including over 25 years of landfill engineering at more than 150 landfill facilities in 20 states involving over 500 projects. This has included comprehensive planning, siting, permitting, design, expansion, construction, operation, closure and post-closure care associated with dozens of public, private and industrial landfill and waste sites across the

country. His geotechnical experience includes numerous civil structures including tanks, utilities, subway/light-rail transit, commercial buildings, roadways, bridges, and industrial plants. This experience also includes remediation of foundation damage, failure analysis, railbed and scope rehabilitation, foundation settlements, and natural/constructed embankment landslides. Many of Mr. Gardner's clients are other consulting firms; making him the consultants consultant.



Similar Experience and References-Waste Industries

Waste Industries currently owns and/or operates eight MSW and Construction and Demolition Landfills. Three excellent examples very similar to what we propose for the City of Greensboro follow and we encourage the City to contact the references given.



South Wake MSW Landfill

The South Wake Landfill is located outside of Holly Springs, NC and is owned by Wake County. It is the largest publicly-owned landfill in North Carolina. Waste Industries is contracted with the county for 25 years for landfill management services that include design, construction, operation and

monitoring of the 457,000 tons per year South Wake Landfill.

The landfill currently accepts 1600 tons per day of MSW. A feasibility study is underway for the capture of the landfill gas to provide renewable energy to Novartis Pharmaceuticals which will be locating in Holly Springs in the near future.

Client Contact: County of Wake
Tommy Esqueda, Environmental Services Director
PO Box 550, Raleigh, NC 27602
(919) 856-7444
tommy.esqueda@co.wake.nc.us

Contract Period: 2008 thru 2033



Sampson County MSW Landfill

Sampson Disposal is a Waste Industries-owned and operated regional MSW landfill located near Clinton, NC. It currently accepts 3,500 tons per day (1 million tons per year) from counties throughout Eastern and Piedmont North Carolina and is the

second largest landfill in North Carolina.

Waste Industries is currently installing a landfill gas recovery system that will generate 6.4 megawatts producing enough electricity for 4,000 homes.

Clients: Counties of Sampson, Brunswick, Columbus, Pender, Duplin, Bladen, Harnett, Chatham, Lee, Wilson

Client Contact: Susan Holder, Assistant County Manager
Sampson County
425 Rowan Road
Clinton, NC 28328
(910) 592-6308
susanh@sampsonnc.com

Contract Period: Exclusive County Franchise

CITY OF GREENSBORO, NC
PROPOSAL RESPONSE: DESIGN, FINANCE, AND PERMIT THE DEVELOPMENT AND
OPERATION OF A LONG-TERM SOLID WASTE MANAGEMENT INFRASTRUCTURE SYSTEM



NORTH CAROLINA'S
SAMPSON COUNTY
OFFICE OF THE COUNTY MANAGER

November 7, 2008

The Honorable Craig Hunter
Chairman
Surry County Board of Commissioners
118 Hamby Road, Suite 329
Dobson, North Carolina 27017

Dear Chairman Hunter:

Our county elected officials, my staff and I have been called upon on numerous occasions to offer a reference for our regional landfill operator, Waste Industries. I am pleased to share with Surry County our experiences and impressions of the company.

Of all the environmental issues we face as a local government, how to efficiently dispose of our waste probably presents the greatest economic challenge and generates the most public concern. The key for us has been having a partner that not only has the technical expertise and resources to do the job cost-effectively, but one who also shares our concerns for our citizens and our communities. When county officials were approached by Waste Industries in 2001 about assuming ownership of our landfill, our question was: "Will they be a good partner for the county and a good neighbor to our communities?" Then Chairman/CEO Lonnie Poole, and President and Chief Operating Officer Jim Perry, as well as numerous other corporate officials, took the time to meet personally with the Board of Commissioners and management staff to introduce the county to the company they built and to assure us that our priorities were the same – protecting our environment and our economy.

Waste Industries has undoubtedly met Sampson County's expectations. The employees that manage our regional landfill are highly trained professionals who set and follow high administrative and operational standards. They are cognizant and proactive about citizens concerns about odor, litter and traffic. They are constantly planning, monitoring and cleaning to ensure their impact to their residential neighbors is minimal.

While the environmental impact of the landfill on our community is minimal, the economic impact is certainly not. Back in the early 1990's, Sampson County established the regional landfill in response to concerns over state mandates for waste reduction, the escalating costs of disposing of our communities' solid waste, and the environmental and economic challenges of closing an existing facility and building a lined facility that met new federal regulations. At that time, we negotiated a "host fee" contract for landfill management – a contract we are pleased that Waste Industries chose to honor upon acquiring our landfill. The "host fees" paid to Sampson County for the solid waste from other counties represents a

435 ROWAN ROAD ■ CLINTON, NORTH CAROLINA 28329
(910) 592-6308 ■ (910) 592-1945 FAX
WWW.SAMPSONNC.COM

Surry County
November 7, 2008
Page 2

significant amount of revenue for our local government. This revenue stream has paid debt service on the expansion of facilities (such as an Agri Exposition Center and a Courthouse Extension) and the purchase of capital outlay items such as ambulances and sheriff's vehicles. It enables us to avoid or lessen annual tax increases. We also avoid the annual cost for solid waste disposal/landfill operations (to the tune of at least \$2.0 million) and the need to allocate reserve funds for post-closure issues. Prior to establishing our regional landfill, Sampson County citizens were paying \$68 per year as a "landfill fee" for such reserve. Waste Industries' drive to obtain and retain customers ensures that Sampson County's citizens will continue to reap the benefits of these host fees.

In addition to the financial investments made by Waste Industries in the acquisition and expansion of the Sampson County landfill and its continued maintenance and operation, Waste Industries has been a generous corporate citizen. They have funded/sponsored educational and cultural programs and school field houses. They have assisted with roadway improvements at our community college and most recently donated the funds that enabled us to acquire the property for the County's first community park. Waste Industries has not only proven to be a good company in Sampson County, they have been a good neighbor.

I hope this information is helpful. If I or my staff can answer any questions, please do not hesitate to call.

Sincerely,


Scott T. Sauer
County Manager

cc: Board of Commissioners

POST OFFICE BOX 840 ■ CLINTON, NORTH CAROLINA 28329
(910) 592-6308 ■ (910) 592-1945 FAX
WWW.SAMPSONNC.COM



Grady Road MSW Landfill

Grady Road Landfill is owned by Polk County, GA and contracts with Waste Industries to provide "life-of-site" design, construction and management services. It currently accepts 1600 tons per day from Atlanta and the surrounding areas.

Client Contact: County of Polk
Matt Denton, Assistant County Manager
144 West Ave, Suite B
Cedartown, GA 30125
(770) 749-2100

mdenton@polkcountygeorgia.us

Contract Period: 2004 thru Life of Site



Additional Waste Industries Landfills

Red Rock Disposal, Holly Springs, North Carolina

C&D/Asbestos
200,000 Tons/Year
Owned & Operated since 2001

Durham LCID Landfill, Durham, North Carolina

Land Clearing Debris
Site Currently Mothballed for future use
Owned & Operated since 2000

Safeguard Landfill

Fairburn, Georgia
C&D/Asbestos
600,000 Tons/Year
Owned & Operated since 2000

Decatur County Landfill, Bath Springs, Tennessee

MSW/C&D/Industrial Non-Haz/Asbestos
118,000 Tons/Year
Operated since 1999

Curry Lake Landfill, Gray Court, South Carolina

C&D/Asbestos
65,000 Tons/Year
Owned & Operated since 2000

In total these 8 sites dispose of over 2.9 million tons/year or 10,150 tons/day.

Similar Experience and References-Richardson Smith and Gardner (RSG)

Founded in 1991, Richardson Smith Gardner & Associates, Inc. (RSG), formerly G.N. Richardson & Associates, Inc., provides cost-effective, professional solid waste consulting services. They are committed to lowering solid waste disposal costs through the development and application of innovative technologies.

The following pages contain similar projects demonstrating experience with Solid Waste Facility Engineering and Permitting, Landfill Gas Management and Carbon Credit Services, and Groundwater Permitting, Monitoring, and Remediation.

Solid Waste Facility Engineering and Permitting

The following project profiles showcase the experience of Richardson Smith Gardner & Associates, Inc. (RSG) on solid waste facility engineering and permitting projects as grouped in the following categories:

- Lined Landfill Projects
- Alternative Liner Designs
- Landfill Closure Projects



Johnston County MSW & C&D Landfills, Johnston County, NC



RSG designed, permitted, and provided engineering and construction quality assurance services during construction for MSW Phase 4A Cells 1 (16-acres), 2 (6-acres) and 3 (7-acres). The Phase 4A unit is a double-lined "piggyback" landfill between two old unlined waste disposal areas. Cell 3 was recently completed. Included in the Cell 3 project was a partial closure (2-acres) of the Area 1 C&D landfill unit. Note that the photo shows Cell 1 under construction.

RSG designed, permitted, and provided engineering and construction

quality assurance services during construction for C&D Area 2 Cell 1 (12-acres). The Area 2 unit is a lined unit which partially piggybacks an old unlined waste disposal area.

RSG designed and permitted a leachate recirculation system for this facility which included a redesign of an existing leachate collection system in a 19-acre Subtitle D landfill unit (designed by others) to operate properly during planned leachate recirculation activities.

Client Contact: Johnston County Department of Public Utilities
Mr. Tim Broome, P.E., Director
(919) 209-8333

Kersey Valley MSW Landfill, High Point, North Carolina

RSG provided peer review of the original site design package for Phase 1 (16-acres) of a lined Subtitle-D municipal solid waste landfill. RSG staff evaluated the extent and risk of constructing Phase 1 over previously undetected abandoned gold mine workings, discovered during early stages of site grading. Negotiation with regulators allowed project to be completed on schedule.

RSG designed, permitted, and provided engineering services during

construction for Phase 2 (12-acres) and Phase 3 (12-acres) of this facility. The site investigation, facility design, and construction of the Phase 2 unit was completed under a tight schedule (18 months from start to completion of construction).

RSG designed, permitted, and is set to provide engineering and construction quality assurance services during construction for Phase 4 (12-acres) of this facility, which is set to begin later this month.

Client Contact: City of High Point Department of Public Services
Mr. Chris Thompson, P.E., Director
(336) 883-3215



Davidson County Landfill, Lexington, North Carolina

RSG designed and permitted a 90-acre MSW landfill expansion (Phase 2) of this facility. RSG provided engineering and construction quality assurance services during construction of Phase 2 - Area 1 (15-acres).

RSG designed, permitted, and provided engineering and construction

quality assurance services during construction for Phases 1 (GCL lined) and 2 of this site's C&D landfill, which is currently operational. RSG designed and is currently permitting Phases 3 and 4 of the C&D landfill.

Client Contact: Davidson County Integrated Solid Waste Management Dept.
Charlie Brushwood, Director
(336) 242-2284

Sampson County Disposal, LLC, Roseboro, North Carolina

RSG provided an engineering review of the site as part of the purchase of this private landfill which included an evaluation of existing landfill units including two separate MSW landfill units, a C&D landfill, a leachate storage and pre-treatment system, several closed unlined landfill units, and site infrastructure and off-site borrow sources.

RSG provided engineering services during construction for Phase 1 - Cells 3 & 4 (20-acres) of this facility and provided engineering and construction quality assurance services during construction for Phase 1 - Cells 3A & 5 (26-acres) of this facility. RSG provided engineering design and permitting services for Phase 2 (Cells 6, 7, and 8) of this facility and completed engineering and CQA services during construction of Cell 6 (25-acres) and Cell 7 (30-acres). The Phase 2 work includes the permitting and sequenced construction

of a gravity groundwater intercept system to lower the water table beneath the landfill - providing a significant savings to the owner in the form of additional soil borrow and airspace.

RSG designed, permitted, and provided engineering and construction quality assurance services during closure construction for the original lined MSW landfill unit (40-acres) of this facility. This project, which included construction of an active landfill gas collection and recovery system, a geomembrane cap, and surface and subsurface drainage systems, was completed in 2002. RSG provided the same services for a partial closure of the active landfill which was completed in 2007.

Other projects at this site include a leachate recirculation system and assistance with an existing leachate pre-treatment plant.

Client Contact: Sampson County Disposal, LLC.
Bryan Weuster, Landfill Manager
(910) 525-4132



Progress Energy–Carolinas, Person County, NC

RSG designed and permitted a lined expansion of the existing industrial landfill at the Progress Energy coal-fueled electricity generating plant in Semora, N.C. RSG assisted with developing the construction drawings for the first three

phases of construction. RSG prepared and certified the Construction Quality Assurance report for Phases 1, 2 and 3 of this facility.

Client Contact: Black Rock Engineering Progress Energy of the Carolinas
Gary W. Ahlberg, P.E.
L. Stan Morton, Capital Projects Manager
(910) 232-6696
(336) 504-20

Robeson County MSW Landfill, Robeson County, NC

RSG designed, permitted, and provided engineering and construction quality assurance services during construction for Phase 3 (13-acres). The Phase 3 unit is a lateral expansion of this Subtitle D facility and includes an alternative liner system.

RSG also designed, permitted, and provided engineering and CQA services during construction of a LFG collection and control system for this facility.

Client Contact: Robeson County, Solid Waste Management Department
Mr. Steve Edge, Director
(910) 865-3348



Alternative Liner Designs

RSG has permitted alternative liner systems in five states to date. RSG was instrumental in preparing the NC-SWANA white paper on alternative liners and the subsequent approval of alternative liners in North Carolina. Successfully permitted alternative liner systems include the following:

- Tallassee Waste Landfill (Alabama)
- Urban Sanitation Landfill (Alabama)
- FSL Solid Waste Landfill (Georgia)
- Habersham County Landfill (Georgia)
- Lamar County Landfill (Georgia)
- Savannah Regional Industrial Landfill (Georgia)
- Southern States Landfill (Georgia)
- Swift Creek Landfill (Georgia)
- Wayne Regional Landfill (Georgia)
- Caldwell County Landfill (North Carolina)
- Johnston County MSW Landfill (North Carolina)
- Kersey Valley MSW Landfill (North Carolina)
- Robeson County MSW Landfill (North Carolina)
- Upper Piedmont Landfill (North Carolina)
- Uwharrie Regional Landfill (North Carolina)
- Enoree Landfill (South Carolina)
- Union County Regional Landfill (South Carolina)
- RVRA Smith Gap Regional Landfill (Virginia)
- Rockingham County Landfill (Virginia)

Landfill Closure Projects

RSG has designed and permitted numerous landfill closures for both lined and unlined landfills. The following is a list of some of RSG's landfill closure projects which have been constructed to date:

- IP - Franklin Mill Industrial Landfill, 2005 - Franklin, VA
- Sampson County MSW Landfill, 2001-02, 2004, 2006 - Roseboro, NC
- IP - Riegelwood Mill Industrial Landfill, 2003-2005 - Riegelwood, NC
- Atlantic Waste Disposal MSW Landfill, 2000-01, 2002 - Waverly, VA
- Scotland County MSW Landfill, 1998-99 - Laurinburg, NC
- Johnston County MSW Landfill, 1998-99, 2009 - Smithfield, NC
- Rutherford County Central MSW Landfill, 1998-99 - Rutherfordton, NC
- Highway 321 Superfund MSW Landfill, 1997-99 - Lexington County, SC
- Halifax County MSW Landfill, 1998 - Littleton, NC
- Holston Industrial Landfill, 1996-98 - Mead Paper, Kingsport, TN
- Davidson County Holly Grove MSW Landfill, 1997 - Lexington, NC
- Kness Landfill, 1997 - McKean County, PA
- Laurel Mill Industrial Landfill, 1993-97 - Mead Paper, South Lee, MA



Landfill Gas Management and Carbon Credit Services

Richardson Smith Gardner & Associates, Inc. (RSG) is well qualified to provide carbon credit advisory and verification services for methane reduction/destruction projects, as well as landfill gas management services for solid waste facilities. RSG provides a broad range of air quality permitting, landfill gas management, carbon advisory, and verification services to numerous clients, both public and private, across the United States. Representative projects include:

- Compost facility design
- Greenhouse gas emission offset (carbon credit) verification
- Carbon credit advisory and listing services
- Design of active and passive landfill gas management systems
- Design of remedial landfill gas migration systems
- Development of landfill gas-to-energy projects
- Tier 1 and 2 non-methane organic compound (NMOC) evaluations
- Landfill gas generation and quality studies
- State and Federal air quality permitting

University of North Carolina Chapel Hill, North Carolina

RSG has been working with a team of consultants and engineers to assist UNC to develop and implement a landfill gas to energy project with Orange County, NC to collect and deliver gas from the county landfill via a 2-mile pipeline to power generation equipment at the university's north campus. In our role as landfill expert consultants, RSG has worked with UNC and Orange County consultants and engineers to determine the net present value of the project,

considering capital and O&M costs, and revenue streams including avoided cost for power, renewable energy credits, and carbon credits. RSG has prepared the final system design, and has performed gas quality analysis. RSG is also providing guidance on project development to ensure conformance with applicable carbon credit protocols, and is performing baseline monitoring of existing destruction devices.

Client Contact: Affiliated Engineers, Inc.
Jerrold A. Schuett, PE, Principal/Project Manager
(919) 419-9802



Robeson County Department of Solid Waste Management St. Pauls, NC



RSG has assisted the Robeson County MSW Landfill through the planning, design, permitting, and construction stages of their landfill gas to energy project, including; project feasibility study, LFG generation estimate modeling, gas quality testing, collection system bidding, and construction. RSG has also assisted Robeson County through bidding and selection of a landfill methane offset broker, to gain the most value from

carbon credits generated from flaring of the collected LFG. Based on this effort, the County has executed a contract with a carbon sales price 6.5 times higher than the recent (6/30/09) closing prices on the Chicago Climate Exchange. This methane destruction project has recently been verification against CAR protocols, and is one of the first landfill in the North Carolina to receive funding from carbon credit sales.

Client Contact: Robeson County Solid Waste Management Department
Steve Edge, Director
(910) 865-3348

Chicago Climate Exchange

CCX enlisted the assistance of RSG to review the draft CCX guidelines for methane avoidance projects. Following our review and comment, CCX incorporated many of our recommendations. This protocol is anticipated to be issued in the month of July 2009. During this effort, and based on RSG's experience with composting

and co-composting facilities¹, our firm became the first CCX-approved verifiers of methane avoidance projects. Additionally, during our verification of the first such project verified under CCX (see below), RSG evaluated the "real world" application of this protocol and provided further comments, the majority of which have also been adopted by CCX.

Client Contact: Chicago Climate Exchange
Mr. Stephen McComb, Economist
(312) 229-5134



Environmental Credit Corporation/Waste Options of Nantucket Nantucket, MA



The carbon credit aggregation firm Environmental Credit Corporation contracted RSG to provide verification services for the Waste Options of Nantucket (WON) Co-composting facility in Nantucket, MA. This facility incorporates a Bedminster-style in-vessel digester, static aerated piles, and windrows to compost food waste, sanitary sewer sludges, and yard waste. RSG evaluated the project start date, record keeping and documentation

practices, and regulatory compliance history, to determine the eligibility of the project under the draft CCX guidelines (see above)2. Avoided methane emissions were then quantified, and project-related emissions were deducted by the Client. RSG reviewed these calculations, as well as raw data and supporting documents, during verification of methane avoidance credits from this project.

Client Contact: Environmental Credit Corporation
Scott Subler, Ph.D, President
(814) 235-1623

Several landfill methane carbon credit verification services provided in the past 5 years are listed in the following table, in no particular order.

Project Name	Location
Town of Amherst Landfill	Amherst, Massachusetts
Deshutes County Knott Landfill	Redmond, Oregon
Cumberland County Improvement Authority Landfill	Millville, New Jersey
City of Fargo Landfill	Fargo, North Dakota
Greater Lebanon Refuse Authority	Lebanon, Pennsylvania
Indian River County Landfill	Vero Beach, Florida
Montgomery Regional Solid Waste Authority	Christianburg, Virginia
Rivanna Solid Waste Authority	Charlottesville, Virginia
TerraPass, Inc.	Lebanon, Pennsylvania
Veolia ES Solid Waste, Inc.	5 landfills in Missouri, Wisconsin and Alabama
Wasatch Integrated Waste Management – Davis Landfill	Layton, Utah
Weber County Solid Waste Recycling	Ogden, Utah
Dougherty County Solid Waste Management Department	Albany, Georgia
Bavarian Waste Services,	Walton, Kentucky
Solid Waste Management Authority of Catoosa County	Ringgold, Georgia
City of Arlington Landfill	Arlington, Texas
Hardin County Landfill	Elizabethtown, Kentucky
Lowndes County Commission	Valdosta, Georgia
New River Solid Waste Association	Raiford, Florida



RSG is an EPA Landfill Methane Outreach Program (LMOP) Industry Partner, and has partnered with EPA to improve the environment by supporting the development of landfill gas to energy projects.



RSG is approved by the Chicago Climate Exchange (CCX) to provide third-party verification services to landfills trading greenhouse gas reduction credits. CCX established the nations' first, and only, voluntary market to buy and sell greenhouse gas credits.

Groundwater Permitting, Monitoring, and Remediation

RSG has extensive experience with groundwater permitting, monitoring, assessment, and remediation projects at landfills. They have performed groundwater assessments for both remedial and landfill siting applications at Piedmont and Coastal Plain sites in the Carolinas. RSG has also initiated advanced groundwater modeling to demonstrate feasibility of underdrain systems to establish a controlled "seasonal high" groundwater surface.

Our philosophy regarding ground water assessment and remediation is to use a risk-based approach. This approach allows us to review the location and potential impact to nearby potable well users and surface water bodies to fully evaluate what threat contaminant migration poses, if any. Based upon this information, RSG works to reduce assessment, remediation and monitoring requirements to address only that which may pose a risk.

Sampson County Disposal, LLC Roseboro, North Carolina

RSG evaluated, designed and installed an aquifer modification system for permitting the last two 5 year phase units. At this site, RSG designed a system to significantly lower the aquifer to gain airspace for the landfill expansion. A series of groundwater pump tests were performed to evaluate the hydrogeologic properties at the site in order to design an effective underdrain system. A groundwater model was then run using the data from the pump tests to predict the effect of the underdrain system. A

pilot scale underdrain system was then installed to prove the results of the modeling. The system has worked remarkably well and very closely mimicked the predicted results given by groundwater modeling. This system allowed the additional excavation of approximately 18,000 cubic yards per acre below previously approved base grades. The result was a savings of millions of dollars considering the reduction in off-site borrow and the additional landfill airspace

Client Contact:

Sampson County Disposal, LLC.
Bryan Weuster, Landfill Manager
(910) 990-4132



Johnston County MSW Landfill Johnston County, NC

RSG performed groundwater assessment for four (4) phases of a closed unlined MSW landfill. The groundwater assessment has included the preparation of an Environmental Restoration Work Plan, installation of six (6) groundwater monitoring wells into both the surficial and bedrock aquifers, aquifer "slug" testing, sample collection and laboratory analysis. RSG also completed a geophysical analysis of impacted areas of the site to determine if

diabase dikes are located in the impacted area. An aquifer pump test was also performed in the location of one diabase dike to determine the effect of the diabase dike on impacted groundwater flow. The data gathered during this assessment was instrumental in the permitting of several lined "piggy-back" landfills over unlined units as a presumptive remedy for the unlined landfill groundwater plume.

Client Contact: Johnston County Department of Public Utilities
Tim Broome, P.E., Director
(919) 209-8333

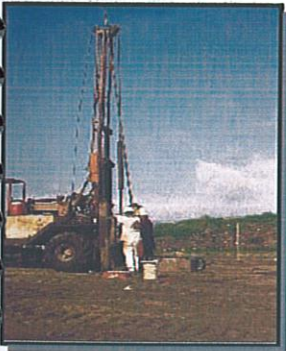
Holly Grove Landfill/Davidson County

Landfill Lexington, North Carolina

RSG performed a groundwater assessment for three (3) phases of a closed unlined MSW landfill. Portions of this landfill were located close to the property line therefore contaminant migration off-site was a concern. Groundwater impact was detected in the bedrock aquifer, thus complicating detection and flow path prediction. RSG prepared an Assessment Work Plan, which called for a limited geophysical study to evaluate bedrock fractures, the installation of groundwater monitoring wells into both the upper and lower

aquifers, performance of a risk-analysis and preparation of an Assessment Report. Based upon the results of this assessment and risk-analysis, RSG determined that purchasing additional land adjacent to the impacted areas would remove the need for groundwater remediation. Due to the excessive cost of groundwater remediation in a bedrock aquifer this was a more cost effective solution. RSG conducts routine groundwater monitoring and reporting for the Davidson County lined landfill facility as well.

Client Contact: Davidson County Integrated Solid Waste Management
Department Charlie Brushwood, Director
(336) 242-2284





Halifax County Landfill Littleton, North Carolina

RSG performed a groundwater assessment for the closed unlined MSW landfill which included evaluation of Appendix I Baseline sampling (performed by others) and implementation of Appendix II baseline sampling, relocation of improperly located monitoring wells,

statistical evaluation and negotiation with regulatory officials to reduce the financial burden of continued monitoring. Currently, RSG is implementing Monitored Natural Attenuation and Landfill Gas Management as remedial strategies for groundwater at this site.

Client Contact: Halifax County Department of Public Utilities
Gwen Matthews, Interim Director
(252) 583-1451

Scotland County Landfill Laurinburg, North Carolina



RSG performed a groundwater assessment for the closed unlined MSW landfill facility. This facility has been in the groundwater assessment monitoring program for several years. RSG has been implementing increasing landfill grades through the disposal of C&D waste over MSW to minimize leachate production through storm water

infiltration. Although groundwater impact has been shown to be decreasing due to these efforts, RSG is currently implementing enhanced bioremediation through in-situ injection and Monitored Natural Attenuation as remedial strategies for accelerated groundwater remediation at this site.

Client Contact: Scotland County Engineering Department
Jim Blackwell, P.E., County Engineer
(910) 277-2407

Highway 321 Landfill Superfund Site West Columbia, South Carolina

RSG performed groundwater remediation for the Highway 321 Landfill Superfund site which contains three (3) waste disposal sites. The oldest landfill, which was initiated by unauthorized dumping dating back to the late 1950's, posed the greatest challenge for remediation because most of the waste was under the water table. RSG designed a groundwater recovery system

consisting of 18 recovery wells to collect impacted ground water and spray it into a lined aeration pond. The aeration of the water over the pond removes contaminants through volatilization and allows the water to be used on-site for irrigation purposes. The aerated water is recycled through an irrigation system to sustain the final cover vegetation on other portions of the site during the hot



summers and to irrigate the Par Tee Golf Driving Range on top of the closed landfill. A french drain system was incorporated into the final cover system of one of the landfills to collect groundwater and leachate seepage encountered along the landfill surface. This french drain system was also tied into the ground water recovery system. These measures reduce infiltration and reduce off-site ground water migration. The actual closure costs of this disposal unit were 10% of the cost of the original

plan to remove nearly 150,000 cubic yards of very old saturated waste. The original Feasibility Study completed by others under US EPA Superfund guidelines had called for a \$1.8M on-site treatment plant, which was eliminated by the innovative ground water treatment and disposal system. Currently this remediation system is under evaluation for partial shut-down due to successful reduction of contamination below regulatory levels.

Knowledge of State and Federal Regulatory Requirements and Guidelines

Environmental Compliance

All nonhazardous, non-processable solid waste will be managed at the White Street Landfill in accordance with all Federal, State, and Local environmental laws and regulations. All solid waste collected by municipal forces as described in the RFP is expected to be acceptable for recycling or landfilling.

As solid waste specialists, Waste Industries works closely with both federal and state regulators on a daily basis. In fact, nearly 90% of our reports, letters, applications and drawings are entered into the public record and are reviewed/filed with these regulatory agencies. These governmental agencies include the US Environmental Protection Agency (USEPA), multiple environmental agencies in over 6 states and the US Army Corps of Engineers (ACOE). Departments within the state agencies that we work with include those associated with hazardous and non-

hazardous solid waste, remediation, Brownfields, surface and groundwater quality, air quality, land disturbance, fish and wildlife and the Mine Safety and Health Administration (MSHA).

It is the regulators that comprise the largest audience for our permit and design applications and we take particular pride in a long history of developing independent, working relationships with the individual regulators to extract the best outcome. Our in-depth knowledge of regulations has earned us a reputation for resolving difficult-to-permit sites.

Experience with Waste Management Regulations and Local Government Agencies:

- Solid Waste Project Franchise Ordinances
- Solid Waste Site Plan Approval, Permit to Construct and Permit to Operate



- NPDES Wastewater Discharge/Pretreatment Permitting
- NPDES Wastewater Permit to Construct/Operate
- State Stormwater Management/NPDES Stormwater Permit
- Title V Air Permitting/State Air Construction Permit
- 404 Individual Wetlands Permitting

- State 401 Water Quality Certification
- FEMA Floodplain Management/Flood Study Approvals

Waste Industries and RSG Engineers have experience and relationships with the NCDENR Division of Waste Management, the NC Division of Inactive Hazardous Sites Branch and local City and County officials.

Current and Historical Regulatory Compliance

Violations Within the Last Five Years			
State	Location Receiving Violation	Date and Type of Violation	Final Disposition
NC	The Company's facilities in Garner	The Company received a September 16, 2006 Notice of Violation for the failure to keep the required UST leak detection records.	The Company completed corrective action, and the Notice did not result in the assessment of a fine or penalty.
NC	The Company's facilities in Rocky Mount	The Company received a June 8, 2007 Notice of Violation for the failure to perform the required storm water testing. The Company also received a June 14, 2007 Notice of Violation from the EPA for failure to keep the required UST leak detection records.	Company completed corrective action, and neither Notice resulted in the assessment of a fine or penalty.
NC	The Company's facilities in Williamston	The Company received a June 12, 2007 Notice of Violation for the failure to update the existing storm water Pollution Prevention Plan implemented by the previous owner.	The Notice did not result in the assessment of a fine or penalty and the SPPP has been updated.
NC	The Company's facilities in Graham	The Company received an August 21, 2007 Notice of Violation for failure to keep the required UST tank records.	The Company completed corrective action, and the Notice did not result in the assessment of a fine or penalty.



Procurement Requirements

Statement of Compliance/Discriminatory Practices

The undersigned responder hereby confirms that it is in compliance in all material respects with all applicable State of North Carolina labor laws, ordinances, and other legal requirements. Furthermore, during the performance of this contract, the responder shall not engage in discriminatory practices with its contractors or subcontractors. Discriminatory practices shall include biases based upon age, race, color, sex, religion, national origin, mental or physical challenges, marital status, and creed.

This the 26 day of February 2010.

WASTE INDUSTRIES, LLC

By: Ven Poole

Name: VEN POOLE

Title: CEO



Sub-consultants and MWBE/HUB Participation

Waste Industries has spoken with Ms. Gwen Carter, the City's M/WBE Facilitator. From this discussion, we have evaluated our qualifications against those anticipated by the Request for Proposal and have identified where we will require subconsulting and subcontracting services. In addition to the information provided by the City, we have visited the State's Department of Administration web site for M/WBE services and surveyed the Historically Underutilized Businesses (HUB) vendors to fulfill the City's program requirements. Waste Industries actively supports the utilization of Minority and Women Owned and Small Businesses and strives whenever possible to incorporate MWBE/SB Professional Services.

We have identified and contacted the following firms for inclusion in the project team for this proposal:

We have identified the following firms:

• ***Davenport Transportation Consulting (DTC)***

305 West Fourth Street, Suite 2A
Winston-Salem, NC 27101
Classification: MWBE/HUB

Currently working with the City of Greensboro under an On-Call Contract with the Engineering Division. Services as needed include:

- Transportation
- Planning

• ***Shermin Ata, Architect, PLLC***

2007 Yanceyville St.
Box 81, Suite 304
Greensboro, NC 27405
(336) 333-5650
Classification: MWBE/HUB

Services as needed include:

- Architectural



• ***Westcott, Small & Associates, PLLC***

4015 Meeting Way
Suite 105
High Point, NC 27265
(336) 812-3546
Classification: MWBE/HUB

Currently providing services for the City of Greensboro as a under an On-Call Contract with the Engineering Division. Also providing services as a teaming partner to Withers & Ravenel under an On-Call Contract with the Water Resources Division Services as needed include:

- Engineering
- Stormwater Management

• ***Withers & Ravenel***

416D Gallimore Dairy Road
Greensboro, NC 27409
(336) 993-5504

Currently providing services for the City of Greensboro under an On-Call Contract for both the Water Resources and Engineering Divisions. Services as needed include:

- Civil and Environmental Engineering
- Surveying
- Landscape Architectural
- Planning

• ***S&ME Greensboro Branch***

3718 Old Battleground Road
Greensboro, NC 27410
(336) 288-7180

Currently providing groundwater and surface water monitoring City of Greensboro Landfill. Currently providing services for the City of Greensboro as a teaming partner to Withers & Ravenel under an On-Call Contract with the Water Resources Division. Services as needed include:

- Geotechnical
- Environmental
- Construction Materials Testing



- **Fleming Engineering, Inc.**
700 Carnegie Place
Greensboro, N.C. 27409-2804
(336) 852-9797

Currently providing services for the City of Greensboro under an On-Call Contract with the Engineering Division. Services as needed include:

- Surveying

Subcontractors
Lowdermilk Electric, Inc.
2400- D E. Bessemer Ave
Greensboro, NC 27405
(336) 275-9496

Mr. John Marks – contacted on 2/22/10 @ 2:20 PM
John Marks Landscaping
P.O. Box 14219
Greensboro, NC 27415

Mr. Curtis Murdock – contacted on 2/22/10 @ 4:20 PM
Murdock Concrete Ready Mix Company
210 North Chimney Rock Road
Greensboro, NC 27409

Mr. Willie Davis – contacted on 2/23/10 @ 3:50Pm
64 Masonry, Inc.
2636 US Highway 64 West
Asheboro, NC 27205

Mr. Leon Batts – contacted on 2/23/10 @ 10:55 AM
Triad Cabinets, Inc.
1001 West Lee Street
Greensboro, NC 27403

Mr. Julius Rankin – contacted on 2/23/10 @ 11:18 AM
Rankin Grading, Inc.
821 North English Street
Greensboro, NC 27405

Mr. Cornelious Lamberth – contacted on 2/23/10 @ 11:49 AM
C2 Contractors, LLC
405 Banner Avenue
Greensboro, NC 27401

(See Attachments H – M)

Appendix



CITY OF GREENSBORO, NC
PROPOSAL RESPONSE: DESIGN, FINANCE, AND PERMIT THE DEVELOPMENT AND
OPERATION OF A LONG-TERM SOLID WASTE MANAGEMENT INFRASTRUCTURE SYSTEM

March 1, 2010

City of Greensboro
Attn: Jeryl W. Covington
Environmental Services
P.O. Box 3138
Greensboro, NC 27402

Re: Waste Industries
Proposal to
Design, Finance, and Permit

Insurance and Performance Bond

Waste Industries USA, Inc.

"Keeping Greensboro Green for more than 25 years"



2607 GLENWOOD AVENUE • P. O. BOX 31508 • RALEIGH, N. C. 27622 • 919/781-1115 • (FAX) 919/783-6427

March 1, 2010

City of Greensboro
Attn: Jeryl W. Covington, P.E., Director
Environmental Services Department
P.O. Box 3136
Greensboro, NC 27402-3136

Re: Waste Industries, LLC
Proposal to Design, Finance and Permit the Development and Operation of a
Long-Term Solid Waste Management Infrastructure System

Dear Mr. Covington:

Our above client is submitting a proposal to you for the above services.

If Waste Industries, LLC is the successful bidder for this project and a performance bond is required of them, we will execute this bond on their behalf in the Travelers Casualty and Surety Company of America as outlined in the request for proposal. Travelers is licensed to do business in the State of North Carolina and is assigned an A+ XV rating by A. M. Best Company.

We have provided bonds for this client for several years and highly recommend them to you as a professional and dependable firm.

Please give us a call if you have any questions.

Sincerely,

James W. Roole
Attorney-in-Fact
Travelers Casualty and Surety Company of America



POWER OF ATTORNEY

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
Seaboard Surety Company
St. Paul Fire and Marine Insurance Company

St. Paul Guardian Insurance Company
St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company

Attorney-In Fact No. 214732

Certificate No. 001517982

KNOW ALL MEN BY THESE PRESENTS: That Seaboard Surety Company is a corporation duly organized under the laws of the State of New York, that St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company and St. Paul Mercury Insurance Company are corporations duly organized under the laws of the State of Minnesota, that Farmington Casualty Company, Travelers Casualty and Surety Company, and Travelers Casualty and Surety Company of America are corporations duly organized under the laws of the State of Connecticut, that United States Fidelity and Guaranty Company is a corporation duly organized under the laws of the State of Maryland, that Fidelity and Guaranty Insurance Company is a corporation duly organized under the laws of the State of Iowa, and that Fidelity and Guaranty Insurance Underwriters, Inc. is a corporation duly organized under the laws of the State of Wisconsin (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint

James W. Poole, and JoAnn T. Roebuck

of the City of Raleigh, State of North Carolina, their true and lawful Attorney(s)-in-Fact, each in their separate capacity if more than one is named above, to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

IN WITNESS WHEREOF, the Companies have caused this instrument to be signed and their corporate seals to be hereto affixed, this 21st day of February, 2006.

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
Seaboard Surety Company
St. Paul Fire and Marine Insurance Company

St. Paul Guardian Insurance Company
St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company



State of Connecticut
City of Hartford ss.

By: 

George W. Thompson, Senior Vice President

On this the 21st day of February, 2006, before me personally appeared George W. Thompson, who acknowledged himself to be the Senior Vice President of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., Seaboard Surety Company, St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

In Witness Whereof, I hereunto set my hand and official seal.
My Commission expires the 30th day of June, 2011.




Marie C. Tetreault, Notary Public

This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., Seaboard Surety Company, St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, which resolutions are now in full force and effect, reading as follows:

RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

FURTHER RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

FURTHER RESOLVED, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

FURTHER RESOLVED, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any power of attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such power of attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, Kori M. Johanson, the undersigned, Assistant Secretary, of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., Seaboard Surety Company, St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 1st day of MARCH, 2010.


Kori M. Johanson, Assistant Secretary



To verify the authenticity of this Power of Attorney, call 1-800-421-3880 or contact us at www.stpaultravelersbond.com. Please refer to the Attorney-In-Fact number, the above-named individuals and the details of the bond to which the power is attached.



Key Operational Staff Resumes

WASTE INDUSTRIES



Jerry Johnson

EDUCATION

- Wake Technical Community College – Civil Engineering – Raleigh, North Carolina

EMPLOYMENT RECORD

- 2008-Present
Waste Industries

MEMBERSHIPS

- Solid Waste Association of North America
- National Solid Waste Management Association
- Keep North Carolina Clean and Beautiful
- Keep America Beautiful
- North and South Carolina Recycling Association
- American Trucking Association

Jerry Johnson is currently the Vice President of Capital Projects for Waste Industries and has 37 years of varied management experience in transportation, construction, recycling and waste management. Eighteen of the thirty seven years have been in the waste management business including operating the largest landfill in the eastern US while maintaining the best environmental track record of any landfill in Virginia, operating a truck and rail transportation group and transfer stations in New York.

Vice President of Capital Projects – Waste Industries USA, 2008 until Present

Manage Capital funding for Landfill Operations, Construction and Equipment. Manage Third Party Transportation Contracts throughout the Company. Assist in Due-Diligence for Acquisitions Group which include Landfill Operations.

Division Vice President- Landfill Division-Waste Industries USA, January 2000 –2008

Responsibilities include managing ten landfills in the southeastern seven states with annual revenues totaling \$45 million and a centralized transportation group for long haul transportation of waste from transfer stations to the landfills.

General Manager/Atlantic Waste Disposal/Waste Management, January– December 1999

Management of Atlantic Waste Disposal accepting up to 8,000 tons per day of waste from the Northeastern US.

General Manager/Atlantic Waste Disposal/Eastern Environmental Services, July 1998 to January 1999

As General Manager my responsibilities included the P & L accountability of the Atlantic Waste Disposal Facility in Waverly, Virginia, Atlantic of New York Transfer Station (1,000 ton per day facility) in Brooklyn, New York and Atlantic Transportation Services. The Atlantic of New York Station was a wholly owned subsidiary of Atlantic Waste. The transportation arm (rail and truck) of Atlantic was responsible for transporting waste from the New York Transfer Stations to Atlantic in Virginia and brokering backhauls back into the northeast.

Director of Operations/Atlantic Waste Operations/Brambles, May 1996 to July 1998

As Director of Operations for Atlantic I was responsible for Atlantic Waste Disposal, Atlantic Transportation Services, Resource Products and Atlantic of New York Operations. Responsibilities included Landfill Cell Permitting,

WASTE INDUSTRIES



Construction and day-to-day operation, transportation of waste from various Transfer Stations in the Northeast to Atlantic of Virginia, a Tire Collection and Processing Operation and total P & L responsibilities for each operation. I reported to a GM that reported to the President of US Operations for Brambles, LTD of Australia. During my tenure as Director of Operations of the Atlantic Waste Companies, we were able to turn a \$7 million/year loss on EBIT to a \$4 million positive EBIT in 14 months. This was accomplished by reducing headcount, increasing backhauls for contract haulers and contracting with fleet owner operators at reduced cost (18% reduction in transportation cost for the first six months) and switching the rail operation from boxcar to intermodal container unit trains. We reduced the landfill operations cost by 12% over a period of six months. This was accomplished by building a team of dedicated individuals, holding people accountable for desired results and inspecting what was expected each and every day. Purchasing practices were revised and improved until accountability was re-established with line supervisors and sales staff. Accounts Receivable improved from an average of 63 days to 35 days. Poor paying customers were placed on COD or a Prepay Plan.

Director of Transportation/Atlantic Waste Disposal/Brambles, July 1995 to May 1996

As Director of Transportation I was responsible for rail and truck transportation from the Northeast to the Atlantic Waste Disposal Landfill in Waverly, VA. I increased and revised the trucking fleet from 30 contract trucks (JB Hunt and Rizzo) to a 250 truck fleet of owner operators. Cost of transportation was reduced from \$27 per ton to \$22 per ton in first six months.

Manager/Field Support Services/Waste Industries, March 1993 to July 1995

As Manager of Field Support Services I was responsible for providing support, direction, and training for Branch Operations to insure high standards and consistent sound operational practices were adhered to throughout the Company. I directed the activities of the Fleet Maintenance Manager to insure maintenance, selection, purchase and utilization of the collection fleet and support vehicles were consistent with Company goals and objectives. I coordinated and developed training programs which improved maintenance, supervisory, and operational skills throughout the Company. I was responsible for managing construction activities within the Company, participated in the start-up of contracts or acquisitions and promote a professional image throughout the Company to include facilities, housekeeping practices, personnel and equipment.

Recycling Programs Manager/Waste Industries, April 1991 to March 1993

I was responsible for the startup of the Waste Industries Recycling Division. I developed and implemented systems for handling and marketing materials collected and processed by Waste Industries. I identified and negotiated long term contracts for recyclables collected by our Collection Companies. We developed a transportation system for movement of recyclables. I designed, constructed and managed the startup of recycling facilities until they were turned over to the Collection Companies.

Area Manager/Reynolds Aluminum Recycling, April 1977 to April 1991

As Area Manager I was responsible for the P&L and the operation of five aluminum processing facilities in a four state area which were fed by sixty-five buy-back operations for aluminum cans and scrap metal products. I managed a fleet of 100 + trailer operations for the collection of recyclables within the four state area. My responsibility included the purchasing of all rolling stock, processing equipment and the design and construction of the processing facilities.

WASTE INDUSTRIES



EDUCATION

- Midlands Community College, Columbia, SC, Business Management 1972-1974

EMPLOYMENT RECORD

- 1989-Present Waste Industries
- 1970-1989 Stewart Sandwiches, Inc.
- 1974-1977 National Services

E. Franklin Lorick

Frank Lorick has over 22 years of experience in the solid waste and recycling industry. He joined the company in 1989 and has held various management positions since joining the company. In his current position as Mid South Vice President, Frank is responsible for hauling, landfill, transfer stations, and recycling operations in Georgia, Tennessee and North Carolina west of I-95.

2003-Present Mid South Area Vice President, Waste Industries, Raleigh, NC

Responsible for all hauling companies and landfills in western North Carolina, Tennessee, and Georgia. Ensure that all locations operate safely, obtain growth and profitability objectives, and conduct business consistent with the company goals and philosophies.

1994-2003 General Manager, Waste Industries, Raleigh, NC

Plan, organize, control, and direct the activities in branch to accomplish desired objectives in a safe and efficient manner. Provide leadership to all aspects of the organization and promote and manage effective and profitable operations and resource management, high production standards, a sound risk management program, and facilitate business expansion. Establish relationships and ongoing communications with municipal, governmental, and other key customers. Negotiate contracts terms and conditions. Prepare and submit bids for new opportunities.

1989-1994 Operations Manager, Waste Industries, Raleigh NC

Manage all operational aspects of a 50+ truck hauling company. Responsibilities include selecting, training and supervising drivers to provide quality service to commercial, industrial, and residential customer base. Coordinate new service starts with sales staff to ensure timely and quality service. Ensure routes are efficient and profitable.

1982-1989 District Manager, Stewart Sandwiches Inc., Raleigh, NC

Manage a 20+ truck route distribution company serving the central North Carolina market. Responsible for all aspects of operation including sales, human relations, safety, and facility management. Improved profitability by 28% over first 2 years. Grew customer base and consolidated operating locations to reduce overhead.

1980-1982 Operations Manager, Stewart Sandwiches Inc., Columbia, SC

Responsible for day-to-day 40+ truck distribution operation. Hired, supervised, and trained all drivers to ensure safety and service quality. Ensured exemplary customer service and complaint resolution.

WASTE INDUSTRIES



David W. P.

EDUCATION

- Bachelor of Science,
Geology (Professional),
Louisiana State
University, 1983

EMPLOYMENT RECORD

- 2005-Present
Waste Industries
- 1987-2006
Waste Management
- 1984-1987
University of Tennessee

1977-1980 Route Supervisor, Stewart Sandwiches Inc., Columbia, SC

Supervise 10+ route drivers. Ensured drivers operated their equipment in a safe and efficient manner and provided quality service. Worked with management to establish service standards and training program for all driver positions. Filled in on routes as needed.

1974-1977 Route Sales, National Services, Columbia, SC

Ran an established route serving restaurants, hotels, and other businesses with linen and other janitorial supplies. Sold ancillary products to existing customers.

WASTE INDUSTRIES



David W. Pepper

David Pepper is currently the Mid South Area Landfill Manager for Waste Industries. Mr. Pepper has 23 years of experience in the solid waste industry, primarily focused on all aspects of landfill operations.

EDUCATION

- Bachelor of Science, Geology (Professional), Louisiana State University, 1985

EMPLOYMENT RECORD

- 2006-Present
Waste Industries
- 1987-2006
Waste Management
- 1986-1987
Uniroyal Chemical

LICENSES & CERTIFICATIONS

- Certified Landfill Manager, South Carolina Dept. of Health & Environmental Control, 1995-present.
- Manager of Landfill Operations certification, Solid Waste Association of North America, 2007-present.

Mid South Area Landfill Manager, Waste Industries, Raleigh, NC

Assist Branch Managers with landfill operational issues at six landfills across the Mid-South Area. Serve as the Branch Manager's supervisor and is involved in personnel matters at each facility along with the operational and financial aspects of the facility operations. Report to Area V.P. as the Sr. Landfill Manager for the area with responsibility for all aspects of landfills including personnel, and P&L responsibilities.

2006-2008 Landfill Division Operations Manager, Waste Industries, Raleigh, NC

Served as an operational advisor to nine Landfill Branch Managers throughout the company. In this capacity Mr. Pepper assists with all aspects of landfill operations including technical and engineering issues, personnel management and, business management.

Oversee special projects for the landfill division including Landfill Gas to Energy projects, consolidation of consultants for engineering support, and managing Greenfield Landfill Construction.

1994-2006 District Manager, Waste Management/Palmetto Landfill & Recycling Center, Spartanburg, SC

Managed all aspects of a 4,300 ton/day Solid Waste Landfill including but not limited to Operations, Environmental Health & Safety Compliance, Legal, Permitting, Personnel, and Profit/Loss. During his employment the facility received a lateral expansion which extended the facility's life by 15 years; Services performed included clean up of groundwater contamination, reduced the impact of the facility on the surrounding area, established a community awareness panel, and organized the facility's operations by reducing employee turnover through proper training and communication while maintaining industry leading profit margins. In addition positive relations with local governmental officials were reestablished. The facility was recently recognized for an industry leading gas-to-energy project with BMW Manufacturing where 35% of BMW's energy needs are provided from landfill gas at Palmetto.

1993-1994 Division President, Waste Management/West Camden Sanitary Landfill, Camden, TN

Managed all aspects of a 1,200 ton/day Solid Waste Landfill including all the same areas of responsibility as at Palmetto Landfill. West Camden was a "Greenfield" site (a cold start). Responsible for all initial construction, establishing and training a workforce, working with community education and relations as well as managing the operations after start-up.

WASTE INDUSTRIES



1990-1992 Division President, Waste Management, Sandy Pines Landfill, Dorchester, SC

Managed all aspects of a 300 ton/day Industrial Special Waste/Ash Monofill including all the same areas of responsibility as at Palmetto Landfill. Sandy Pines was also a "Greenfield" site; responsible for all start-up activity.

1987-1990 Various Positions, Waste Management, Louisiana

Served in various roles from a laboratory technician at Woodside Landfill to serving as Technical Manager for the entire Louisiana District where I approved waste for disposal at various facilities around the state.

1986-1987 Chemical Plant Operator, Uniroyal Chemical, Geismar, La.

Was responsible for operating a large batch chemical plant. This involved supervision of two packaging technicians as well as managing the chemical process utilized in the manufacture of various chemicals.

Professional Record

Professional Synopsis:

Mr. Gardner's experience encompasses over 27 years of progressive experience including over 24 years of landfill engineering at more than 150 landfill facilities in 20 states involving over 400 projects. This has included comprehensive planning, siting, permitting, design, expansion, construction, operation, closure and post-closure care associated with dozens of public and private landfill and waste sites across the country. His geotechnical experience includes numerous civil structures including tanks, utilities, subway/light-rail transit, commercial buildings, roadways, bridges, and industrial plants. This experience also includes remediation of foundation damage, failure analysis, railbed and slope rehabilitation, foundation settlements, and natural/constructed embankment landslides. Mining-related work includes deep and surface coal and non-coal mine applications, coal refuse disposal design/construction, and mine subsidence stabilization.

Mr. Gardner's environmental experience includes permitting related to site assessments, stormwater design, wetlands, air quality, and groundwater studies. Mr. Gardner has performed environmental due diligence activities for landfill and related facility acquisitions.

Mr. Gardner's experience includes technical peer review of landfill and related facilities encompassing greenfield and expansion projects for regional solid waste authorities and private industry. Private sector work has included full solid waste planning, permitting and design projects for many of the country's largest solid waste disposal companies. Mr. Gardner has worked closely with private firm accountants and controllers in meeting requirements for closure & post closure asset retirement and budgeting.

Industrial/Residual Waste Landfill experience has included facility planning, design and construction in the pulp/paper, primary and secondary aluminum, chemical, steel, gypsum (wall board), and power industries. Hazardous Landfill Permitting and Design experience has encompassed Part B applications for a number of chemical facilities, the steel industry, and Storm water/Closure plans for one of the first RCRA C facilities in Pennsylvania.

Mr. Gardner has served as an expert witness on a number of projects for regional landfill facilities, private landfill sites, landfill construction costs, industrial site closure, recycling facilities and related developments.

Construction Quality Assurance (CQA) and Certifying Engineer experience includes numerous solid waste landfill projects totaling over 5,000,000 square feet of single/double landfill liner and leachate collection/detection system construction as well as cell construction of numerous, unlined non-MSW facilities.

John M. Gardner, P.E.
VP, Senior Project Manager

Academic Credentials:

B.S., Civil Engineering, University of Pittsburgh, 1981

Duties:

2006 - Present - Vice President

2000 - Present - Board of Directors

Professional Credentials:

Professional Engineer - Pennsylvania, Maryland, Indiana, Kansas, North Carolina, South Carolina, Mississippi, Tennessee, Virginia, Florida, Georgia, Ohio, Alabama

Certification - The National Council of Examiners for Engineering and Surveying

Employment Record:

1996-present - Richardson Smith Gardner & Associates (formerly G.N. Richardson & Associates, Inc.)

1994 - 1996 - HDR Engineering, Inc.

1986 - 1994 - Almes & Associates, Inc.

1985 - 1986 - Fred C. Hart Associates, Inc.

1984 - 1985 - STS D'Appolonia, Ltd.

1981 - 1984 - D'Appolonia Consulting Engineers, Inc.

1974 - 1981 - Pittsburgh Testing Laboratory (summers)

Principal Areas of Expertise:

Landfill Design/Permitting, Operations and Certification

Geotechnical Engineering

Environmental Permitting/Due Diligence

Professional Activities:

American Society of Civil Engineers (Treasurer, Pittsburgh Section 1981 to 1984)

Selected Publications:

Smolenski, C.P., J. Gardner, and U. Dayal, October 1992, "Field Performance Evaluation of Synthetic Foam Daily Cover" presented at the Eighth International Conference on Solid Waste Management and Secondary Materials, Philadelphia, Pennsylvania, November 15-18, 1992.

Gardner, J., "Leachate Management through Minimization" presented at the Solid Waste Association of North America 34th Annual International Solid Waste Exposition, Portland, Oregon, September 23-26, 1996.

CITY OF GREENSBORO, NC
PROPOSAL RESPONSE: DESIGN, FINANCE, AND PERMIT THE DEVELOPMENT AND
OPERATION OF A LONG-TERM SOLID WASTE MANAGEMENT INFRASTRUCTURE SYSTEM



February 23, 2010

Mr. John Marks
John Marks Landscaping
PO Box 14219
Greensboro, NC 27413

Dear Mr. Marks,

It was great talking with
Proposals. Our company
handling so we hope that
with the White Street!

Waste Industries

Record of Subcontractor Contact

Design and

Construction

We are pleased to

Contract a

for the

We are in

Waste Industries

our 25th year in

choosing the "best"

list of qualified

Greensboro gives

We appreciate your

like to meet with you

Best regards,

Phil Carter

Government Affairs

(919)201-3151

Waste Industries USA, Inc.

"Keeping Greensboro Green for more than 25 years"



WASTE INDUSTRIES

3301 Benson Drive, Suite 601 Raleigh, NC 27609

Bus: (919) 325-3000 Fax: (919) 325-3013 www.wasteindustries.com

February 23, 2010

Mr. John Marks
John Marks Landscaping
PO Box 14219
Greensboro, NC 27415

Dear Mr. Marks,

It was great talking with you today about the upcoming City of Greensboro Request for Proposals. Our company will be submitting its proposal on March 1st which is the deadline so we hope that shortly thereafter we will see the direction the City wants to take with the White Street Landfill.

Waste Industries is designing a plan that will modernize and maximize the White Street landfill, upgrade the existing landfill gas renewable energy program and inject much-needed revenue into the Northeast community and the City as a whole. Our plan is also to design and redirect traffic to address the traffic concerns of the community and address other issues that have been a problem in the past.

We have also designed into the project the construction of an Environmental Education Center, a Wildlife Refuge and 3 to 4 miles of Nature Trails that will conveniently tie into the existing City Greenway.

We are in search of reputable local contractors and you come highly recommended. Waste Industries is a North Carolina company and we are celebrating our 40th year and our 25th year in Greensboro serving the Triad Region. We understand the importance of choosing the "home team". With your permission we would like to include you on our list of qualified contractors and will contact you as soon as possible once the City of Greensboro gives the green light.

We appreciate your interest in our project and once the proposals are turned in we would like to meet with you to get better acquainted and discuss project details.

Best regards,

Phil Carter
Government Affairs and Landfill Development
(919)201-3152 (cell)

Attachment H



WASTE INDUSTRIES

3301 Benson Drive, Suite 601 Raleigh, NC 27609

Bus: (919) 325-3000 Fax: (919) 325-3013 www.wasteindustries.com

February 23, 2010

Mr. Curtis Murdock
Murdock Concrete Ready Mix Company
210 North Chimney Rock Road
Greensboro, NC 27409

Dear Mr. Murdock,

It was great talking with you today about the upcoming City of Greensboro Request for Proposals. Our company will be submitting its proposal on March 1st which is the deadline so we hope that shortly thereafter we will see the direction the City wants to take with the White Street Landfill.

Waste Industries is designing a plan that will modernize and maximize the White Street landfill, upgrade the existing landfill gas renewable energy program and inject much-needed revenue into the Northeast community and the City as a whole. Our plan is also to design and redirect traffic to address the traffic concerns of the community and address other issues that have been a problem in the past.

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Phil Carter
Government Affairs and Landfill Development
(919)201-3152 (cell)

Attachment I



WASTE INDUSTRIES

3301 Benson Drive, Suite 601 Raleigh, NC 27609

Bus: (919) 325-3000 Fax: (919) 325-3013 www.wasteindustries.com

February 23, 2010

Mr. Willie Davis
64 Masonry Inc.
2636 US Highway 64 West
Asheboro, NC 27205

Dear Mr. Davis,

It was great talking with you today about the upcoming City of Greensboro Request for Proposals. Our company will be submitting its proposal on March 1st which is the deadline so we hope that shortly thereafter we will see the direction the City wants to take with the White Street Landfill.

Waste Industries is designing a plan that will modernize and maximize the White Street landfill, upgrade the existing landfill gas renewable energy program and inject much-needed revenue into the Northeast community and the City as a whole. Our plan is also to design and redirect traffic to address the traffic concerns of the community and address other issues that have been a problem in the past.

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Best regards,

Phil Carter
Government Affairs and Landfill Development
(919)201-3152 (cell)

Attachment J



WASTE INDUSTRIES

3301 Benson Drive, Suite 601 Raleigh, NC 27609

Bus: (919) 325-3000 Fax: (919) 325-3013 www.wasteindustries.com

February 23, 2010

Mr. Leon Batts
Triad Cabinets Inc.
1001 West Lee Street
Greensboro, NC 27403

Dear Mr. Batts,

It was great talking with you today about the upcoming City of Greensboro Request for Proposals. Our company will be submitting its proposal on March 1st which is the deadline so we hope that shortly thereafter we will see the direction the City wants to take with the White Street Landfill. We will be in need of cabinets and carpentry work if our proposal is accepted particularly as it pertains to construction of a new administration building and Environmental Education Center.

Waste Industries is designing a plan that will modernize and maximize the White Street landfill, upgrade the existing landfill gas renewable energy program and inject much-needed revenue into the Northeast community and the City as a whole. Our plan is also to design and redirect traffic to address the traffic concerns of the community and address other issues that have been a problem in the past.

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Best regards,

Phil Carter
Government Affairs and Landfill Development
(919)201-3152 (cell)

Attachment K



WASTE INDUSTRIES

3301 Benson Drive, Suite 601 Raleigh, NC 27609

Bus: (919) 325-3000 Fax: (919) 325-3013 www.wasteindustries.com

February 23, 2010

Mr. Julius Rankin
Rankin Grading Inc.
821 North English Street
Greensboro, NC 27405

Dear Mr. Rankin,

It was great talking with you today about the upcoming City of Greensboro Request for Proposals. Our company will be submitting its proposal on March 1st which is the deadline so we hope that shortly thereafter we will see the direction the City wants to take with the White Street Landfill.

Waste Industries is designing a plan that will modernize and maximize the White Street landfill, upgrade the existing landfill gas renewable energy program and inject much-needed revenue into the Northeast community and the City as a whole. Our plan is also to design and redirect traffic to address the traffic concerns of the community and address other issues that have been a problem in the past.

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We appreciate your interest in our project and once the proposals are turned in we would like to meet with you to get better acquainted and discuss project details.

Best regards,

Phil Carter
Government Affairs and Landfill Development
(919)201-3152 (cell)

Attachment L



WASTE INDUSTRIES

3301 Benson Drive, Suite 601 Raleigh, NC 27609

Bus: (919) 325-3000 Fax: (919) 325-3013 www.wasteindustries.com

February 23, 2010

Mr. C.C. Lamberth
C2 Contractors, LLC
405 Banner Avenue
Greensboro, NC 27401

Dear CC,

It was great talking with you today about the upcoming City of Greensboro Request for Proposals. Thanks for making the drive. Our company will be submitting its proposal on March 1st which is the deadline so we hope that shortly thereafter we will see the direction the City wants to take with the White Street Landfill.

As you have seen, Waste Industries is designing a plan that will modernize and maximize the White Street landfill, upgrade the existing landfill gas renewable energy program and inject much-needed revenue into the Northeast community and the City as a whole. Our plan is also to design and redirect traffic to address the traffic concerns of the community and address other issues that have been a problem in the past.

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We are in search of reputable local contractors and you come highly recommended. Waste Industries is a North Carolina company and we are celebrating our 40th year and our 25th year in Greensboro serving the Triad Region. We understand the importance of choosing the "home team". With your permission we would like to include you on our list of qualified contractors and will contact you as soon as possible once the City of Greensboro gives the green light.

We are interested in bringing others into the fold such as NC A&T and UNC-G and anything you could do to help us accomplish this would be great. I look forward to talking to you soon.

Best regards,

Phil Carter
Government Affairs and Landfill Development
(919)201-3152 (cell)

Attachment M



Recommendation Letter

NORTH CAROLINA'S
SAMPSON COUNTY
OFFICE OF THE COUNTY MANAGER

November 7, 2008

The Honorable Craig Hunter
Chairman
Surry County Board of Commissioners
118 Hamby Road, Suite 329
Dobson, North Carolina 27017

Dear Chairman Hunter:

Our county elected officials, my staff and I have been called upon on numerous occasions to offer a reference for our regional landfill operator, Waste Industries. I am pleased to share with Surry County our experiences and impressions of the company.

Of all the environmental issues we face as a local government, how to efficiently dispose of our waste probably presents the greatest economic challenge and generates the most public concern. The key for us has been having a partner that not only has the technical expertise and resources to do the job cost-effectively, but one who also shares our concerns for our citizens and our communities. When county officials were approached by Waste Industries in 2001 about assuming ownership of our landfill, our question was: "Will they be a good partner for the county and a good neighbor to our communities?" Then Chairman/CEO Lonnie Poole, and President and Chief Operating Officer Jim Perry, as well as numerous other corporate officials, took the time to meet personally with the Board of Commissioners and management staff to introduce the county to the company they built and to assure us that our priorities were the same – protecting our environment and our economy.

Waste Industries has undoubtedly met Sampson County's expectations. The employees that manage our regional landfill are highly trained professionals who set and follow high administrative and operational standards. They are cognizant and proactive about citizens concerns' about odor, litter and traffic. They are constantly planning, monitoring and cleaning to ensure their impact to their residential neighbors is minimal.

While the environmental impact of the landfill on our community is minimal, the economic impact is certainly not. Back in the early 1990's, Sampson County established the regional landfill in response to concerns over state mandates for waste reduction, the escalating costs of disposing of our communities' solid waste, and the environmental and economic challenges of closing an existing facility and building a lined facility that met new federal regulations. At that time, we negotiated a "host fee" contract for landfill management – a contract we are pleased that Waste Industries chose to honor upon acquiring our landfill. The "host fees" paid to Sampson County for the solid waste from other counties represents a

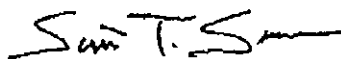
435 ROWAN ROAD ■ CLINTON, NORTH CAROLINA 28329
(910) 592-6308 ■ (910) 592-1945 FAX
WWW.SAMPSONNC.COM

significant amount of revenue for our local government. This revenue stream has paid debt service on the expansion of facilities (such as an Agri Exposition Center and a Courthouse Extension) and the purchase of capital outlay items such as ambulances and sheriff's vehicles. It enables us to avoid or lessen annual tax increases. We also avoid the annual cost for solid waste disposal/landfill operations (to the tune of at least \$2.0 million) and the need to allocate reserve funds for post-closure issues. Prior to establishing our regional landfill, Sampson County citizens were paying \$68 per year as a "landfill fee" for such reserve. Waste Industries' drive to obtain and retain customers ensures that Sampson County's citizens will continue to reap the benefits of these host fees.

In addition to the financial investments made by Waste Industries in the acquisition and expansion of the Sampson County landfill and its continued maintenance and operation, Waste Industries has been a generous corporate citizen. They have funded/sponsored educational and cultural programs and school field houses. They have assisted with roadway improvements at our community college and most recently donated the funds that enabled us to acquire the property for the County's first community park. Waste Industries has not only proven to be a good company in Sampson County, they have been a good neighbor.

I hope this information is helpful. If I or my staff can answer any questions, please do not hesitate to call.

Sincerely,



Scott T. Sauer
County Manager

cc: Board of Commissioners

CITY OF GREENSBORO, NC
PROPOSAL RESPONSE: DESIGN, FINANCE, AND PERMIT THE DEVELOPMENT AND
OPERATION OF A LONG-TERM SOLID WASTE MANAGEMENT INFRASTRUCTURE SYSTEM



February 24, 2010

Mr. Van Pelt
Chief Executive Officer
Waste Industries
3301 Benson Drive
Raleigh, NC 27605

Dear Mr. Pelt:

Good morning,
Thank you for your letter.

Letter of Acknowledgment

Waste Industries USA, Inc.

"Keeping Greensboro Green for more than 25 years"



804 Green Valley Road
Suite 300
Greensboro, NC 27408
336.379.6220

February 26, 2010

Mr. Ven Poole
Chief Executive Officer
Waste Industries
3301 Benson Drive, Suite 601
Raleigh, NC 27609

Dear Mr. Poole:

Cone Denim and the International Textile Group appreciate the interest that Waste Industries has shown in discussing with us the White Street Landfill Project. In discussions with our engineers, your staff displayed in-depth knowledge of landfill gas recovery and renewable energy. It was very encouraging to hear their ideas regarding system upgrades, quality control, and sustaining and possibly increasing gas generation in the future. This, of course, is very important to Cone Denim as we are constantly exploring ways to reduce our costs while increasing our efficiency.

We will be watching the Greensboro RFP process with interest, and we remain open to further discussions with your company depending upon the direction the Greensboro City Council takes.

Sincerely,

A handwritten signature in black ink, appearing to read "Robert C. Fariole". The signature is stylized with a large, looped "R" and a cursive "Fariole".

Robert C. Fariole
Director, ITG Services



Illustrative Master Site Plan

ILLUSTRATIVE MASTER PLAN
WASTE INDUSTRIES

GREENSBORO, NORTH CAROLINA

WITHERS & RAVENEL
ENGINEERS | PLANNERS | SURVEYORS

